Partnering progress
around the world

Gulftainer

Partnering progress

Vision

To consistently achieve best-in-class performance in all our port operations and third party logistics activities worldwide.

Mission

To continue to enhance our reputation and performance as the most productive port operator and third party logistics provider, by ensuring that our customer service outperforms our competitors in the markets in which we operate.

Awards and Achievements

- Gulftainer wins the Logistics Middle East Awards 2018 for "The CSR Initiative" of the year
- Gulftainer named The Port Terminal Operator of the Year at the Seatrade Middle East, Indian Subcontinent & Africa Award 2017
- CNME Achievement Award 2017- Logistics Category
- Gulftainer's Wellness Programme wins the Corporate Health award at MEED Awards 2017
- Gulftainer wins the Logistics Middle East Awards 2017 for "The Best Technology Implementation" of the year
- Gulftainer named The Port Terminal Operator of the Year at the Seatrade Middle East, Indian Subcontinent & Africa Award 2016
- Gulftainer CEO ranked among the top 10 CEOs in Logistics Middle East Power List
- GT MD Peter Richards wins International Maritime Club Excellence Award 2015
- Khorfakkan Container Terminal wins 'Shipping Port of the Year' at 2015 SCATA Awards
- Peter Richards list at #3 on the Maritime and Ports ME Power 20 list
- Gulftainer retains certification for ISO 9001:2008, ISO 14001:2004, OHSA 18001:2007 in 2015
- Gulftainer Awarded RoSPA certificate for Occupational Health and Safety in 2014/2015/2016
- Gulftainer achieves International Safety Award for demonstrating a strong commitment to good health and safety management in 2014/2015/2016
- 2014 winner of "Supply Chain Partner of Choice Award - Service Sector" - Frost & Sullivan (global innovation and growth consulting company)
- In 2013 the Journal of Commerce in the USA, named Gulftainer's Khorfakkan Container Terminal (KCT) as the top performing port facility in Europe, Middle East and Africa region. KCT was also recognised as one of the top three productive port operations globally
- 2013 Peter Richards, No. 5 Middle East Power List (Most influential executives in the Logistics industry)
- Awarded the 'Sharjah Economic Excellence Award' by Sharjah Chamber of Commerce and Industry in 2008 & 2011, 2012

We are here to work in partnership to deliver growth that is real and sustainable.

Partnering Growth with Sustainability

A Message from Our CEO

At Gulftainer we believe in the power of partnership. It is the foundation of every successful project we've taken part in since our inception.

As world trade grows at a faster pace, the future lies in new economies and opportunities, making partnership an essential element of unlocking growth. With over 40 years of experience in operating some of the most productive ports in the world, we know exactly what it takes to fulfill your ambitions.

Our true worth isn't just measured by our bottom line – it's also in the way we adapt and thrive while carrying the heavy load of regional and world trade on our shoulders. Following our success in the UAE, Pakistan, Brazil, Lebanon, Saudi Arabia and most recently the United States of America, we continue to avoid the trap of complacency as we actively pursue international growth opportunities.

One of the main reasons for our success, is our unstoppable drive to provide better service and support that enables our clients to become more competitive in their own markets. Another important factor is our management team's 'hands-on' approach to getting the job done. By keeping the lines of communication short, we are able to speed up decision-making and respond almost immediately to our clients' changing needs.

We are here to work in partnership to deliver growth that is real and sustainable. And with millions of containers handled and thousands of client expectations met and surpassed, I can honestly say that we've only just begun.

We look forward to partnering with you in the future.

Peter Richards
Group CEO
Gulftainer

When Regional Expertise Partners with Global Standards

About Gulftainer Group

Headquartered in the United Arab Emirates (UAE), our company was founded in 1976, and was initially tasked to manage and operate two ports in the Emirate of Sharjah. Since then, we have grown from strength to strength to become a globally competitive port operator and third party logistics provider, managing some of the most productive ports in the world, including Khorfakkan Container Terminal (KCT) in Sharjah, reputed to be the fastest terminal in the world.

As the world's largest private and independent terminal operator, and backed by our reputation for productivity and technical expertise, we have built strong relationships with the major shipping lines in the industry.

To date, Gulftainer manages facilities in:
- Sharjah Container Terminal (UAE)
- Khorfakkan Container Terminal (UAE)
- Sharjah Inland Container Depot (UAE)
- Hamriyah Port (UAE)
- Iraq Container Terminal - Umm Qasr (Iraq)
- Umm Qasr Logistics Centre (Iraq)
- Iraq Project Terminal - Umm Qasr (Iraq)
- Recife Port (Brazil)
- Northern Container Terminal - Jeddah (KSA)
- Jubail Commercial Port - Jubail (KSA)
- Tripoli Container Terminal (Lebanon)
- Canaveral Cargo Terminal (USA)

Best-in-class port operations wouldn't be complete without a world-class third party logistics provider, and that's why in 2008, we launched Momentum, which specialises in delivering cost-effective supply chain solutions – from transportation and freight forwarding to warehousing and logistics cities.

Gulftainer is placed among the Top 10 volume ranking privately owned port operators in the world, and is the largest port operator in the Middle East in terms of number of terminals. Our company draws on the rich seafaring history of the people of Sharjah and combines it with global expertise and cutting edge technological innovations to provide best-in-class service consistently delivered on, if not ahead, of schedule.

05/06

Partnering Past Milestones with Future Success

Gulftainer - A Brief Timeline

1976

Company established – awarded contract to manage and operate Sharjah Container Terminal (SCT) by Sharjah Port Authority.

Purchased Speedtrux and Trucktainer (transport division).

1986

Awarded contract to maintain and operate Khorfakkan Container Terminal (KCT) in Sharjah on behalf of the Sharjah Port Authority.

1995

Opened container repair division at SCT and KCT.

2004

Awarded consultancy contract by Kuwait Port Authority to advise on operations at Shuwaikh Port.

Inauguration of purpose built Inland Container Depot (SICD) near Sharjah/Dubai border.

2006

Commenced joint ventures with Pak Shaheen for transport and logistics operation in Pakistan.

Formed Gulf-Com in a joint venture with Al Marwan to manage and operate Moroni Port in the Comoros Islands.

Phase I expansion of Khorfakkan Container Terminal completed with new 400 m berth, 800 m breakwater and 150,000 sqm yard space.

2008

Commenced joint venture with Demas International for transport and logistics operation in Turkey.

Launched Momentum, a full-service third party logistics company.

2009

Logistics contract to operate Ruwais Port (UAE) on behalf of Borouge.

2010

Iraqi terminal operations (Umm Qasr) commence.

Signing of agreement with Prominvest to develop Russian projects.

2011

New logistics city development in Umm Qasr initiated.

Phase II expansion of Khorfakkan Container Terminal completed with a 400 m extension of the existing berth to an overall length of 800 m, taking the total handling capacity of the terminal to 4.0 million TEU.

2012

Recife terminal operations begin – Brazil.

Opening of Iraq Container Terminal (ICT), the largest and most modern container terminal in Iraq.

Awarded concession to manage and operate the Port of Tripoli in Lebanon.

2013

Awarded contract to manage Northern Container Terminal (Jeddah) and container operations at the Jubail Commercial Port in Saudi Arabia.

2014

Awarded 35 year contract to develop and operate the general cargo and container terminatl at Port Canaveral, Florida.

2015

Canaveral Cargo Terminal in Florida, USA opens for business.

2016

Gulftainer won The Port Terminal Operator of the Year at the Seatrade Middle East, Indian Subcontinent & Africa Award 2016.

2016 was a challenging year for the shipping industry. But, with a continued commitment to efficiency, productivity and customer service, Gulftainer maintained a positive outlook throughout, with some of its divisions actually recording significant hike in performance rankings.

2017

Gulftainer embarked on an ambitious technology transformation strategy through the successful implementation of its state-of-the-art Marine and Container Handling (MACH) Terminal Operating System (TOS) as well as the SAP S/4HANA business suite. Gulftainer was the first firm in UAE to go live with the SAP S/4HANA module.

When Industry Experience Partners with New Opportunities

Global Operations

The international reputation of the Sharjah and Khorfakkan Container Terminals has led organisations from around the world to seek our vision, focus and expertise in port operations and logistics.

We have committed ourselves to an aggressive international expansion strategy. Thanks to our own initiatives and strategic joint ventures with our partners, the years have seen us expanding our international operations to include Iraq, Lebanon, Brazil, Pakistan, Saudi Arabia and the United States of America.

SHARJAH CONTAINER TERMINAL (SCT)
Officially the first container terminal in the UAE, SCT utilises modern machinery to provide the most efficient turnaround possible for vessels and also offers tailor-made solutions for port users. With excellent productivity levels and online offerings for customs facilitation, SCT also boasts plenty of space and inland access to its own inland depot for warehousing and cargo handling.

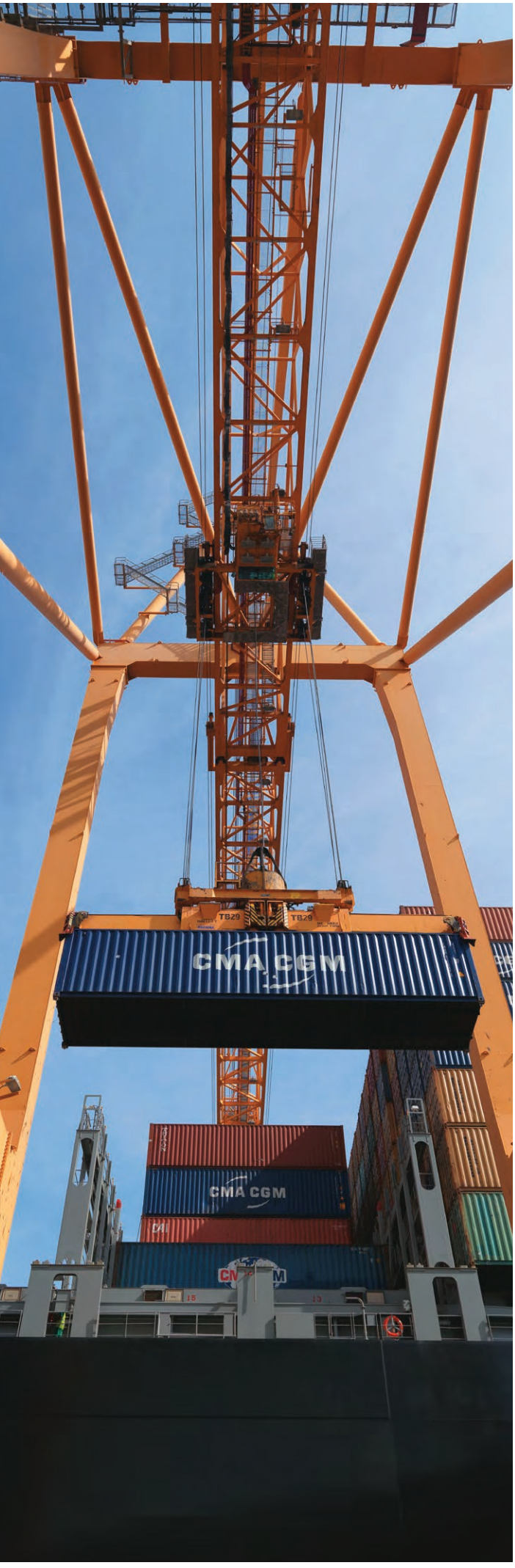
KHORFAKKAN CONTAINER TERMINAL (KCT)
Added to our portfolio of terminals in 1986, KCT continues to set records and is regarded as the fastest terminal in the world, based on customer feedback. To its credit, it has a consistent productivity of over 50 moves per hour achieved per gantry crane. Located on the East Coast of the Emirate of Sharjah in the UAE, KCT is strategically placed near the east-west shipping routes and outside the sensitive Strait of Hormuz – serving as an ideal hub for feeder ship connections to Gulf ports, Iran, India, Pakistan and East Africa.

IRAQ PROJECT TERMINAL (IPT)
IPT is a specialised facility for handling project, general and heavy cargo. Manned by technically proficient staff, IPT also provides in-house logistics and support services.

IRAQ CONTAINER TERMINAL (ICT)
Furnished with state-of-the-art equipment and machinery, ICT is unmatched by any other terminal facility in Iraq. Not only does it have its own deepwater draft to enable higher load levels, its gantries are also available to enable gearless vessels. Under expert expat and local management, it is a secure terminal that boasts computerised systems to ensure transparency at all times.

UMM QASR LOGISTICS CENTRE (UQLC)
Since its inception, UQLC became the driving force that changed the way business is transacted in Iraq. With its fully integrated facility complete with warehousing, cold stores, storage areas, accommodation and offices, its security and flexibility in handling cargo has created a reliable corridor between the ICT and the UQLC ICD storage facilities.

RECIFE PORT
One of the fastest-growing ports in Brazil, the unique geographical location of Recife Port gives it prime access to a large consumer market, making it an ideal hub for businesses. With a long history of handling general cargo, it is the only terminal in the region that has its own dedicated equipment, staffed by a team of world-class professionals. In order to fuel its growth and expansion, Gulftainer has installed new equipment at the port which will speed up the handling of both general cargo and containers.



TRIPOLI PORT
In November 2012 Gulftainer was awarded at 25 year concession to develop and operate a new container terminal at the Port of Tripoli in Northern Lebanon.

SAUDI PORTS
Gulftainer manages and operates the Northern Container Terminal in Jeddah, and the Jubail Commercial Port, handling over 32% of the cargo traffic there. Each terminal has its own strength, with the Northern Container Terminal offering gateway access to/from Jeddah and Riyadh, and also transshipment opportunities for regional cargo. The Jubail Commercial Port specialises in the petrochemical industry cargo and handling.

CANAVERAL CARGO TERMINAL, USA
In June 2014 GT USA, a wholly owned subsidiary of Gulftainer, signed a 35 year agreement with the Canaveral Port Authority in Florida, USA to manage the general cargo port facility at Port Canaveral and to develop a container terminal alongside. In January 2016 Canaveral Cargo Terminal received its first container vessel.

Partnering Port Management with Third Party Logistics

Momentum, Part Of The Gulftainer Group

Established in 2008 to provide third party logistics support for the Gulftainer Group, Momentum has since made a name for itself as a leading third party logistics provider in the industry. Momentum offers clients a comprehensive range of integrated logistics services, including transportation, freight forwarding, warehousing, logistics cities, container repair services and contract logistics.

On a global scale, Momentum works with its worldwide agents and group partners, like GT MTI in Pakistan, as well as TPC and Avalon in the UAE. Momentum also has well-established offices in North and South Iraq.

Momentum is a complete third party logistics provider (3PL), with activities that encompass Worldwide Freight Forwarding – a business that offers a complete end-to-end range of services that include airfreight, ocean freight, customs clearance and land transport.

Momentum recently introduced a unique product, combining the commercial, operational and technological operations. The product integrates ports and logistic services, by linking the sea ports providing onwards transportation and other services such as customs clearance. The result - a seamless supply chain link from port-to-door and back!

AWS
CMA CGM
UASC
CAI

When Unmatched Productivity Partners with Best-In-Class Efficiency

Client Testimonials

"Gulftainer's degree of flexibility, the fact that they don't apply rigid and fast rules and they're willing to listen is a major plus. Flexibility is the key quality of a great partner in this industry."

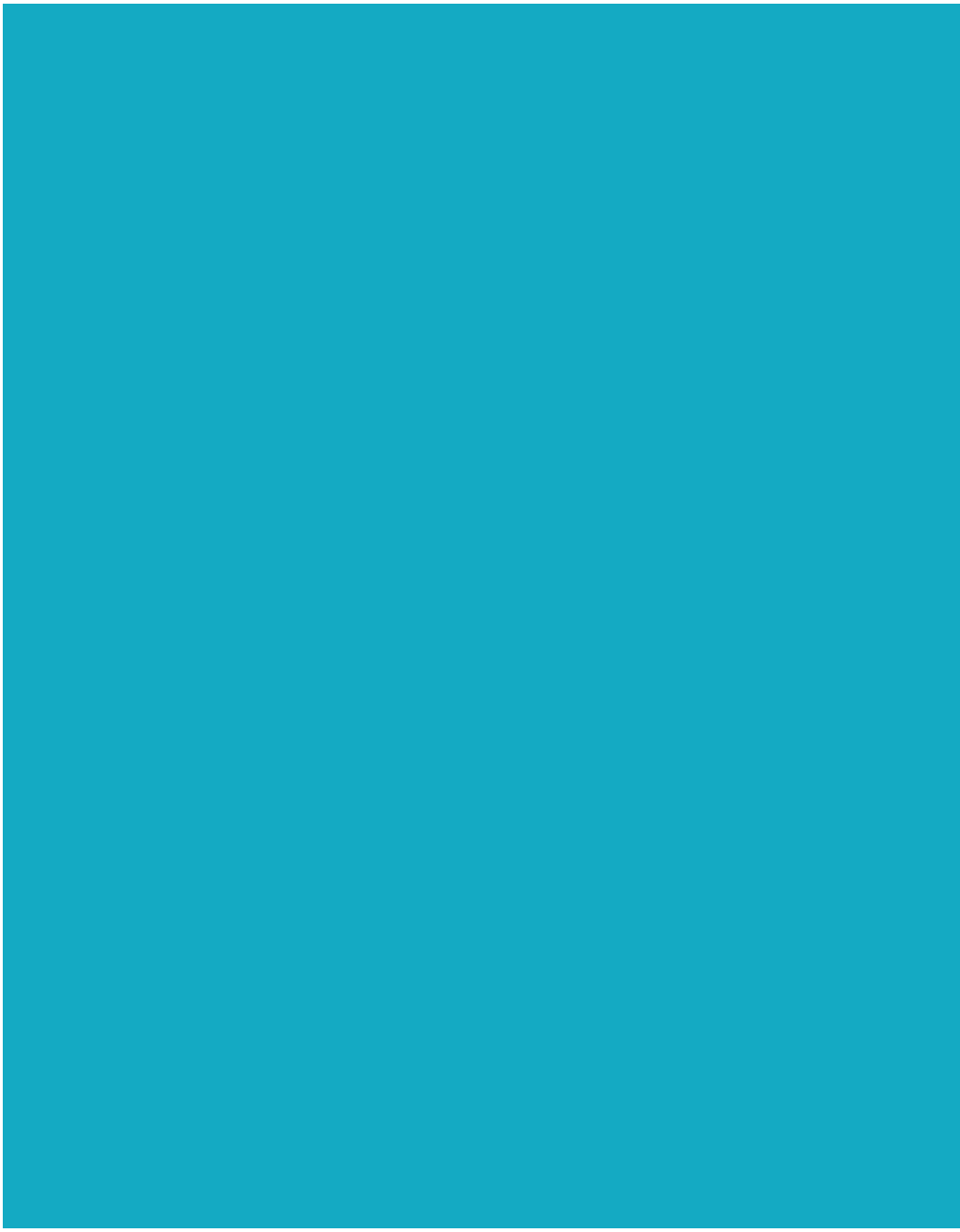
"Gulftainer has a passion to excel from an operational and technical standpoint. They have pride in this and when they move to new markets they are exporting their know-how."

"We are one of the luckiest companies to have built such good, cooperative and comprehensive relations with Gulftainer. The relationship is at such a good level that you can think of us as one family. Both companies understand each other very well. We have learned a lot, and still will learn from Gulftainer, they were always the best of friends in times of distress."

"Gulftainer has a superb track record of technical capability and cost efficiency."

"What I associate Gulftainer with is efficiency and keeping their promises...keeping their word."

U A S C
M S C

Every opportunity needs the right expertise to realise its full potential. We are constantly looking for new partners who could profit from our experience. If you would like to explore new opportunities or improve an existing operation, let's meet and discuss how we can partner together. We assure you of our full support and commitment in making it happen.

Gulftainer
PO Box 225, Sharjah,
United Arab Emirates
T +971 6 512 8888
F +971 6 512 8000
E info@gulftainer.com
www.gulftainer.com