



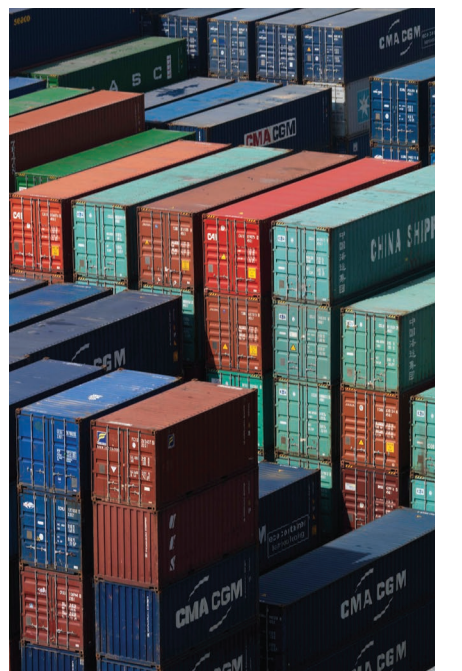
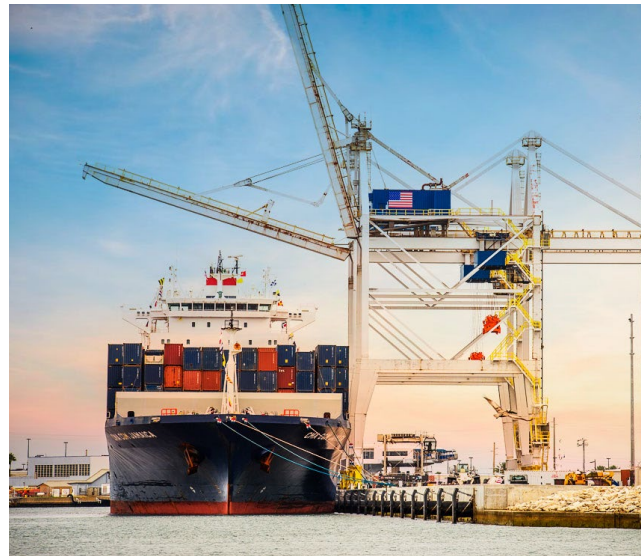
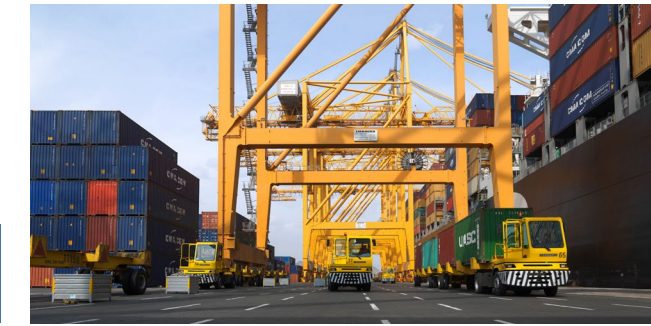
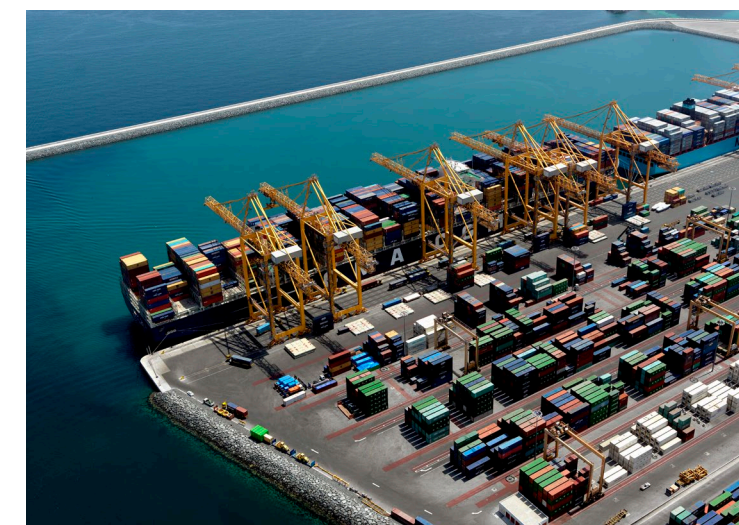
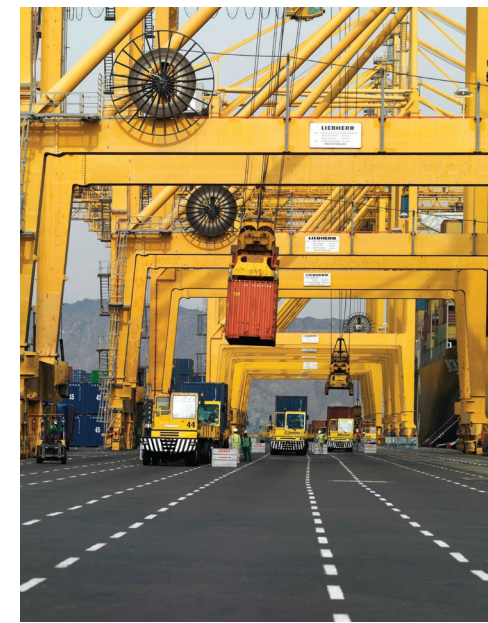
QUARTERLY NEWSLETTER

Issue 01 | March 2021



Featured news for this quarter

- Gulftainer's logistics wing Momentum Logistics appoints new Managing Director
- Gulftainer Iraq invests heavily in infrastructure to enhance the customer experience.
- GSCCO, Gulftainer's KSA Subsidiary, successfully commenced its operations at Inland Container Depot in Jubail Commercial Port.
- GT Wilmington CEO speaks at the Afghanistan USA Trade and Investment Conference



A word from the CEO



As we advance towards the remaining year, I would take a moment to restate our new vision for Gulftainer. In our transformation year, we aim to tackle the pandemic's ongoing challenges while constantly focusing on innovative solutions to enhance our customer's Gulftainer experience.



**CHARLES
MENKHURST**

Operationally speaking, I am glad to see that the inland container depot at Jubail Commercial Port has commenced its operations. Gulftainer has already invested heavily in boosting its container handling fleet in Iraq to meet and exceed customer expectations in providing the best-in-region turnaround times. Additional infrastructure boosts are being planned for terminals across the group.

Alex Lewis has joined the Gulftainer group to lead Momentum Logistics to its next milestone, and he has already hit the ground running. We have lined up some exciting projects for this year. They are at premature stages to be disclosed yet. But rest assured that you will hear a lot about cross-departmental collaborations and synergetic tie-ups.

I am pleased to report that we are on track for the various initiatives announced earlier this year. One of them was a focus on enhancing Gulftainer's human capital. The values and culture reform initiative is underway to foster a culture of innovation and

enhanced customer service. The initiative also aims to empower employees to be ambassadors of Gulftainer's role in the global supply chain industry. Based on the several employee workshops and internal surveys, a new set of corporate values is being formulated for Gulftainer. These are planned to be officially launched in March and will be an integral part of Gulftainer's corporate culture as we move forward.

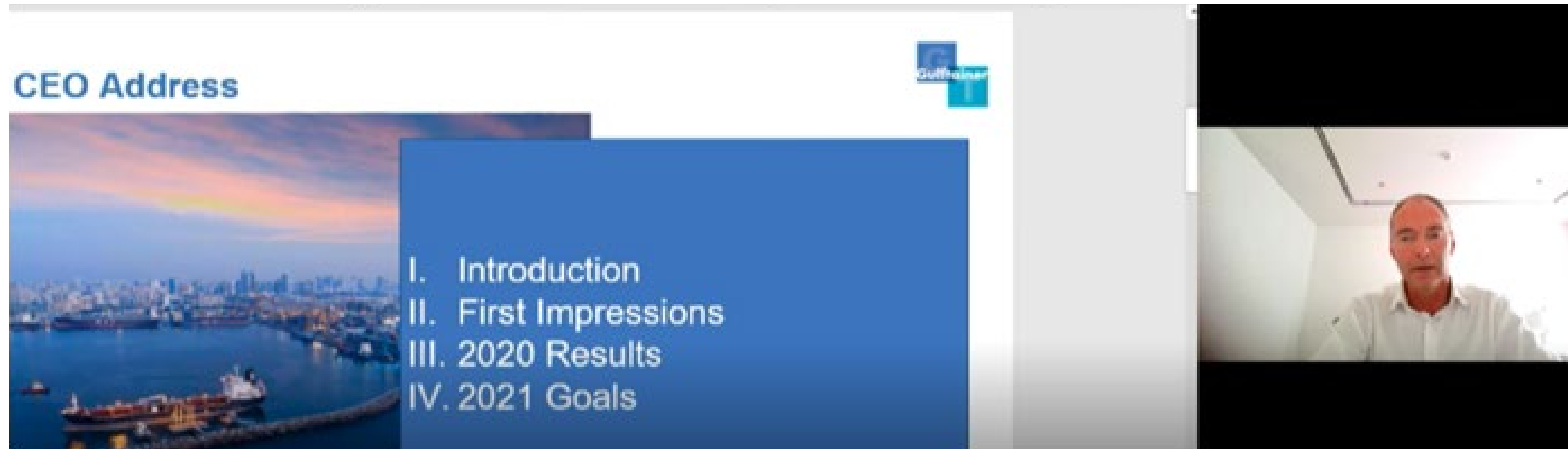
Gulftainer has always focused on innovation and leads by example. Innovation is the most relevant topic for a pandemic hit economy. Even before the COVID crisis, we had partnered with One Valley (Formerly known as Global Silicon Valley labs (GSVlabs)), a global innovation platform, to launch an innovation contest named The Future Of Ports Challenge. It engaged startups in five unique areas of opportunity where Gulftainer pursued new solutions: The Internet of Things and Robo-Doctors; Artificial Intelligence and Autonomous Drones; Big Data and Advanced Analytics; Blockchain and Bring Your Own Idea. As I write this, the challenge is reaching its much-anticipated grand finale in March, where the final winners will be selected. To continue this initiative's momentum outside the international competition, we have already set up an in-house innovation board. This board is responsible for instilling a culture of out-of-box thinking amongst Gulftainer group employees.

The topic of workplace safety is crucial for me. Last year, we already introduced the Zero Harm Policy. We must ensure our workplace is designed to ensure there is little to no risk to people or operations. April 28th is recognized for preventing occupational accidents and diseases globally. At Gulftainer, we intend to mark this day officially with special awareness programs. We are still in the very early stages of the transformation, and as goes with any change initiative, the most important quality expected from each one of us is resilience. I encourage each employee to continue steadfastly with the same vigour they displayed in overcoming the challenges of 2020.

Gulftainer Leadership



Gulftainer CEO's first address to the whole Gulftainer Group



In January this year, Gulftainer CEO had his first virtual address to the Gulftainer group. The address included a retrospection of the year 2020, its successes and challenges and Gulftainer's goals for 2021. As the new CEO of Gulftainer, he shared his vision for Gulftainer and announced 2021 as "The year of transformation". The line-up of speakers for this virtual event also included Dan Wright, Group Operations Director, Sarmad Tiwana, Group HR Director, and Jason French, MD of Gulftainer's KSA unit, GSCCO. The event was engaging with interactive chat sessions, live Q and A's and pop-quizzes. Charles expressed his vision to continue doing this every quarter to facilitate transparency across the group and to encourage cross-departmental collaborations. The next virtual address is scheduled to be in April.



Momentum Logistics appoints new Managing Director

Momentum Logistics, Gulftainer's 3PL wing, appointed Alex Lewis as its new Managing Director.

Alex brings 24 years of experience in all aspects of shipping, transport, and logistics, spanning sectors such as industrial, energy, automotive, healthcare and retail/ FMCG in the Middle East and Africa region. Alex's key areas of expertise include breakbulk, bulk and project shipments, ecommerce, freight forwarding, warehousing and logistics, distribution, cross border trucking, ISO tank fleet operations and ships agency and husbandry.

Operational updates



Gulftainer invests in Iraq Container Terminal

Gulftainer has invested USD 1 Million to boost its container handling fleet in Iraq to meet and exceed customer expectations to provide the best-in-region turnaround times.

This includes deploying 3 new Kalmar reach stackers at the Iraq Container Terminal, Umm Qasr Port. Pictured with the new equipment is David Bloomfield – Umm Qasr engineering manager and John Creasey – Umm Qasr Operations manager.



GSCCO started operations at Inland Container Depot

In January this year, GSCCO successfully commenced its operations at Inland Container Depot in Jubail Commercial Port.

With a land area of 38,676 sq.m and a yard capacity of 4,000 TEUs, the depot currently offers a wide range of services such as free storage upto 30 days, shuttling services inside the port premises (Terminal – Depot – Terminal), general and break-bulk cargo storage facilities and Lolo services spanning 24/7 operations.



Momentum Logistics Container Repair and Conversion Services

To cope with the rapidly rising demand for these customized converted container products, GCR has already expanded its area of operations and added a state-of-the-art paint shop. Over the past 3 years the company has assembled a team of highly skilled technicians to maintain high standards across all their fabrication and container conversion works.

Since Gulf Container Repair (GCR), a division of Momentum Logistics, launched its container conversion unit 3 years ago, it has surpassed all business expectations. The unit has quickly become a major hub supplying specialised and customised container conversions for a wide range of purposes including offshore containers, accommodation units, gaming kiosks, marketing pop-ups, and water treatment plants to name but a few. Tahir Hussain, GCR Manager commented, "We always ensure that we provide quality services and products to our customers. Our aim is to not just meet but to exceed their expectations. Our uniquely collaborative spirit, commitment to quality, the scale of manufacturing, and exceptional technical, along with great customer support are key to ensure the success of GCR."

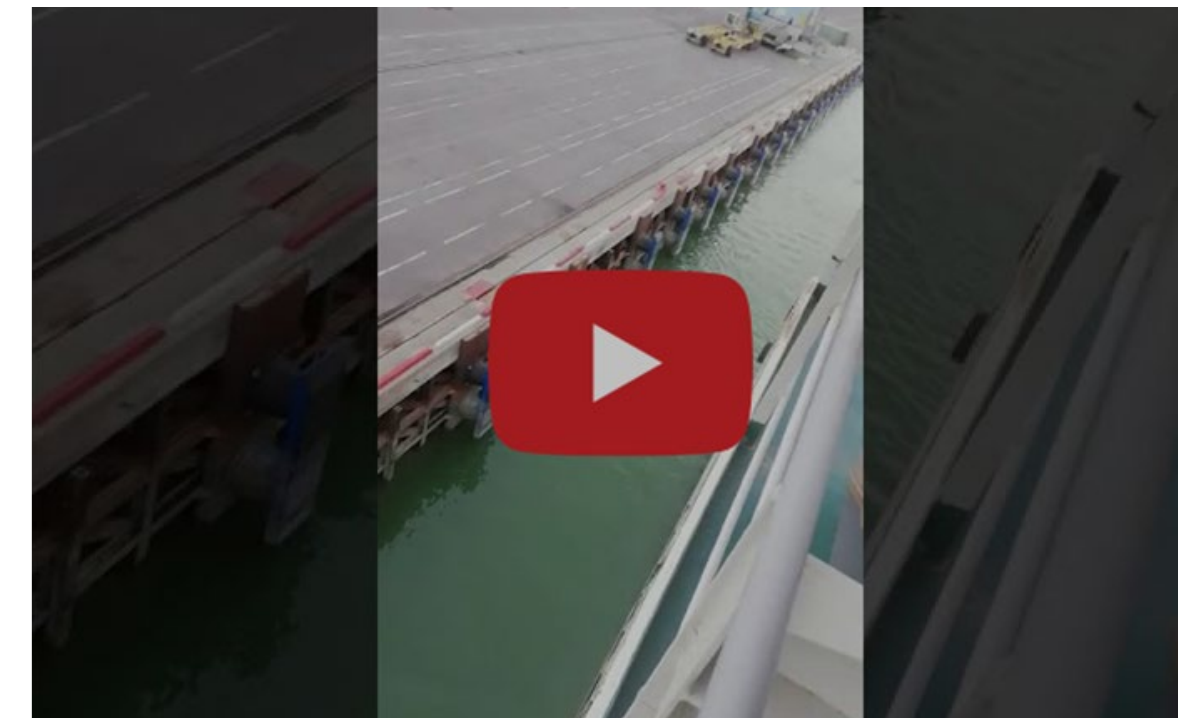
Operational Updates



Recycling Center



Gaming Kiosk



Video recorded for the dredging operation of ICT Berth 11

Iraq Container terminal is constantly thriving to increase the draft of its berths. Increased sedimentation can reduce the depth of the waterway and prevent the smooth berthing of vessels. Additionally, it can also lead to contamination that poses a threat to aquatic plants.

Click here to enquire about conversion projects in the UAE

Customer testimonial for Momentum Logistics Transport Division



"I am sincerely grateful to Gulftainer Company Limited (Abu Dhabi Br.) for your excellent service, commitment, and inspiring spirit of collaboration during these challenging times. Thank you for your continuous support and flexibility, we were able to continue serving our customers and maintain excellent customer service"

Mr. Abdulla Jumaan, VP, Global Logistics

Gulftainer Quality, Health and Safety & Environment (QHSE)



GT USA welcomes new employees for training

GT USA welcomed 15 new employees to the safety training day to prepare for the busy fruit season ahead. In the picture, we feature our expert team of forklift operators training our fresh recruits on the ins and outs of how to be safe while driving.

Gulftainer Group QHSE Manager Receives 6-Sigma Black Belt



Aparna Jayadevan being awarded her 'Certified 6-Sigma Black Belt Professional' certificate from the American Certification Institute. She received her 6-Sigma Green belt in October of 2020 and proceeded to train for her black belt on 20th January 2021. Congrats Aparna!

Gulftainer HR Updates



Gulftainer employee receives award from Local Police



We are proud to announce that, Bahaa Rashid, Assistant Manager of Government Relations from our Sharjah Office, has received an appreciation for his contribution towards development initiatives led by Sharjah Police.

The Traffic and Licensing Department of Sharjah Police conducted a forum with several government authorities and prominent private sector companies to discuss and submit proposals for the development and improvement of services provided by Sharjah Police. The companies and authorities were selected based on the extent of their good cooperation with Sharjah Police in the past few years. The lineup included reputed attendees such as the Roads and Transport Authority of Sharjah, Enoc (Emirates Oil National Company), Al-Futtaim Motors, Sharjah University, Women's Union Society in Sharjah, Wasit Police Station, Sharjah Driving Institute, Al Thiqah Club For Handicapped.

Bahaa attended these sessions on behalf of Gulftainer, where he was nominated for an award by other attendees based on his suggestions for developing services in the Traffic and Licensing Department. Bahaa was honored for his proactive leadership and for representing Gulftainer for its continued cooperation with Sharjah Police over the past years. Additionally, Gulftainer was also officially recognized as one of the partners of Sharjah Police in the development process of the region.

Gulftainer Values and Culture

Launching Soon!

We are currently working on the framework for Gulftainer's Corporate Values & Culture

**CORE
VALUES**

Watch this space for more details

Events and Commercial activity



President of Mawani (Saudi Port Authority) visits Jubail Container Terminal, KSA



Jason French, Managing Director of Gulf Stevedoring Company (GSCCO), part of the Gulftainer Group was pleased to receive His Excellency Eng. Saad Alkhalb – President of Mawani at the Jubail Container Terminal recently. The delegation discussed the further development of the Jubail Commercial Port and commitments in line with the 2030 Vision of taking Containers off the Jubail – Dammam Highway reducing the carbon footprint and providing a seamless supply chain for Jubail-based Exporters. The vessel in the background is the 366m LOA/ 13,470 TEU capacity vessel Hapag Lloyd M/V Tayma operating on THE Alliance's AG3 Service connecting the Kingdom directly to key Saudi Export markets in Asia, including Malaysia, Hong Kong, Singapore, and China. GSCCO and the Gulftainer Group are committed to the Kingdom's 2030 vision and working with Mawani to achieve these goals.



GT Wilmington represented at the US Afghanistan trade conference

Eric Casey, the CEO of GT Wilmington, featured as a speaker for the first Afghanistan USA Trade and Investment Conference. The panel called "From Traditional to Future", explored opportunities for Afghanistan-US Trade and Investment opportunities.



Gulftainer attends Iraq Oil and Gas Show

Gulftainer Iraq's commercial manager, Capt. Nael and team attended the Iraq Oil & Gas Show in Baghdad. The conference discussed ways to tackle the broader energy challenges and opportunities in Iraq.

Events and Commercial activity



Gulftainer UAE commercial team attends Gulfood

Gulfood was featured as the world's largest, safest, and most competitive F&B sourcing event. This event's attendees included some of Gulftainer's major reefer customers. Gulftainer's Sharjah Container Terminal offers many competitive advantages such as a capacity to handle on-demand priority discharge and minimum paperwork.

[Click here for more details on UAE's Reefer services](#)


CSR



Gulftainer donates to a local charity

Gulftainer's CSR policy is heavily driven by a need to enhance our terminal's local communities. Khorfakkan Club for Disabled is a charity based in the UAE which focuses on providing support to the differently abled members of society. Gulftainer is glad to have contributed to this noble initiative.



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