

# **Gulftainer**



# A true success story borne out of Sharjah.

### **Shareholders:**

- ► The Royal Family of Sharjah.
- Crescent Enterprises (Hydrocarbon sector)

Gulftainer is a leading operator of regional ports and terminals and a provider of customized supply chain and logistics solutions, based in Sharjah – UAE. Since its inception [1976], the company was the first to operate a container terminal in the Middle East, which is Sharjah Container Terminal.

Over the past 50 years, it has taken great strides in expanding on its tailor-made trade solutions to customers by keeping them at the heart of its business and became a trusted supply chain enabler in niche markets. Also, it is the first and only operator from the Middle East to manage ports in the USA.

Today, Gulftainer's portfolio encompasses managing container terminals in the UAE (Sharjah Container Terminal and Khorfakkan Container Terminal), Saudi Arabia (Jubail Commercial Port and Jubail Industrial Port), Iraq (Iraq Container Terminal and Umm Qasr Logistics Centre) and USA (Canaveral Cargo Terminal). These strategically located terminals are capable of handling containerized cargo, project cargo, PCC, bulk, liquid and reefer supply chain.

Additionally, Gulftainer's decades long operations in supply chain and logistics through its subsidiary, **Momentum Logistics**, mean it will fast evolve to build a strong reputation as a fully integrated supply chain and logistics provider.

# What we do...





International Port Management



Terminal
Management –
Containers,
Breakbulk &
RoRo



Logistic: Cities



Container sales & repair services



Inland Transport



Inland Container Depot

# Our Portfolio

















# Port Management



- Khorfakkan Container Terminal (KCT), UAE
- Sharjah Container Terminal (SCT), UAE
- Iraq Container Terminal (ICT)
- Jubail Industrial Port, KSA
- Jubail Commercial Port, KSA
- Canaveral Cargo Terminal, Florida, USA

# **Logistics Solutions**



- Momentum Logistics Inland Container Depot, UAE
- Saja'a Industrial Investment Park (SIIP)
- Momentum Erbil, Iraq
- Momentum Umm Qasr, Iraq
- Umm Qasr Logistics Centre (Dry Port), Iraq
- Momentum Jubail, KSA





# Our Footprint





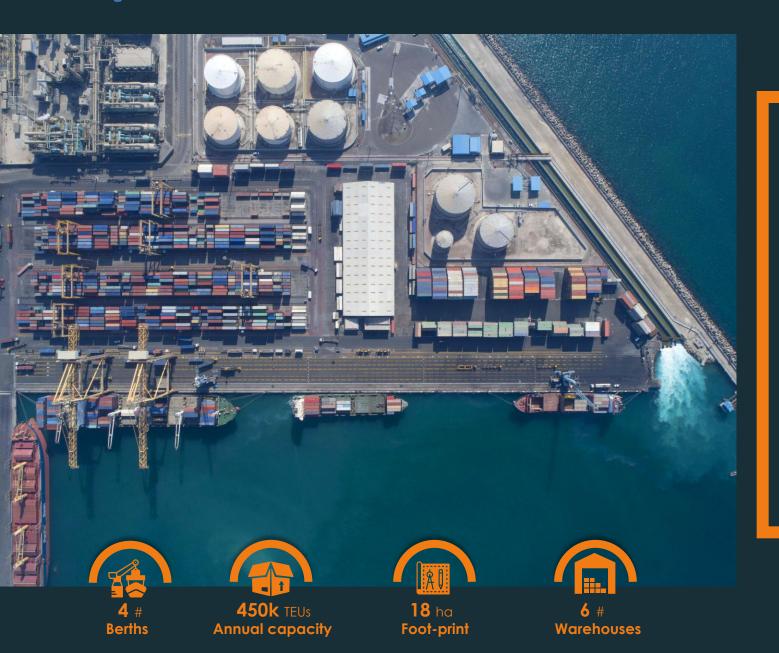
Partnering Progress in Global Trade...





# **Sharjah Container Terminal**





- First dedicated container terminal in the Middle East
- Exceptional productivity levels
- Online customs facilities
- Access to Inland Depot for warehousing and cargo handling
- Cash flow advantage when moving cargo to Sharjah Free Zones
- Savings on transportation within Sharjah, Northern Emirates and South Dubai
- Dedicated customer service team to facilitate interaction with Customs and Municipality
- 50+ regular liner customers
- 6000+ Beneficial Cargo Owners

# **Khorfakkan Container Terminal**





- Managed by Gulftainer since 1986
- 2 km quay, 16m draft, capable of handling mega vessels
- Located outside Straits of Hormuz strategic geolandscape
- Access to hinterland traffic through Sharjah ICD
- Fastest access from main trade lanes to UAE domestic market
- Minimal deviation from main trade lanes
- Excellent location for distribution across Indian Ocean Rim and Upper Gulf market
- Ample storage space and long-term space rental options next to the quay
- Multipurpose since 2018, handling bulk, project, RoRo and specialized cargo.
- Upcoming connection to Etihad Rail, serving domestic UAE and the wider GCC market

# **Sharjah Inland Container Depot**





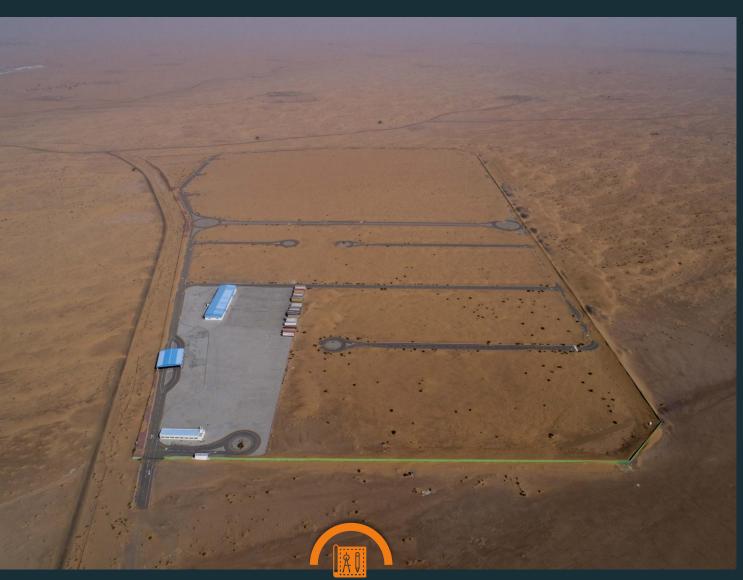
- Gulftainer is one of the few global terminal operators who has invested in Inland Container Depots;
  - 15 hectares footprint
  - 50 / 50 split between warehouse and yard storage
  - Over 300 staff
- SICD enables Gulftainer in the supply chain integration. It provides the following services:
  - Transportation and storage
  - · General and bonded warehousing
  - Empty handling
  - Container services

15 ha
Foot-print

6,000 TEUs
Standing capacity

# Saja'a Industrial Investment Park – New Development





- Planned as the Northern Emirates' distribution hub with Future Etihad Rail link to Khorfakkan and the GCC.
- Direct access to E611 for smooth road transport.
- Close to major ports and Sharjah Airport for easy connections.
- Spaces for warehousing, light industry, and manufacturing.
- No import duty or VAT on re-export cargo; Deferred duty and VAT on imports until final delivery.

# Momentum Logistics - Your Logistics Partner in Motion





- Provides a seamless movement and integration of logistics services through supply chain from vessel to warehouse
- Developed to enhance the full logistics experience for Gulftainer's customers in UAE, KSA and Iraq
- Provides end to end services through the integration of:
  - Transportation
  - International Multimodal Freight Forwarding
  - Warehousing & Distribution
  - Cold Storage
  - Air & Sea Consolidation Freight Station
  - Licensed Customs Agents
  - Project Cargo & Heavy Lift
  - Vessel / Aircraft Charters
  - Worldwide Agent Network

\*Includes the fleet in UAE, KSA, and Iraa

# Gulftainer's One Stop Shop in the UAE













Freight forwarding



Inland transportation



Container services



Logistics cities









# Iraq Container Terminal





Initial investment of over USD 60 million injected for infrastructure boost in terms of new equipment & machinery

- State-of-the-art terminal
- Deepest water terminal in Iraq
- Gantries available to enable gearless vessels
- Computerized system to enable visibility
- Dedicated gate
- Dedicated customs scanner with pre-scanning procedure at final stages of implementation, to significantly reduce customs clearance process at site
- 2 x 100t mobiles available for handling heavy cargos
- More than 800 plug-in points for reefer cargo with in-house expat engineering support on site
- 24/7 Quay operations

# Umm Qasr Logistics Center







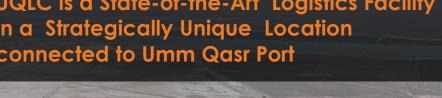












Undeveloped Area [22.5 ha]









**Developed** area

**Development area** 

Warehousing space

• On-site Customs & IPA Ligison • Inside the port yet outside the traffic

• Fully bonded with a direct connection to Umm Qasr North Port

- Large fleet of handling equipment
- Satellite offices in Baghdad & Erbil
- Loading decks for easy loading / unloading

### Your Logistics Partner

Momentum Logistics offer a wide range of logistics services including:

- Door-to-door shipping services
- Air freight; Sea freight; 3PL Solutions; Transportation
- Empty Container Management/ Reefer & Dry Container Repair

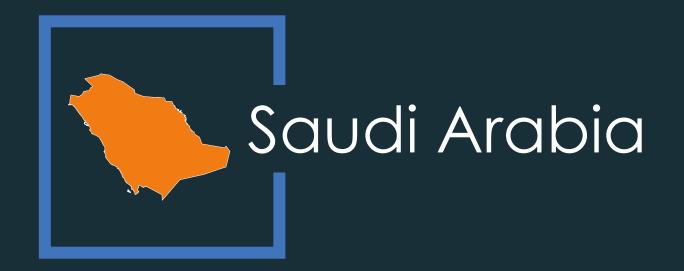
### **Storage Options**

- Dry and Reefer containers storage
- General Cargo and Break Bulk storage
- Cold chain solutions / Refrigerated warehousing
- Bonded warehouses; Dry warehouses
- Verification, packaging, labelling
- Consolidation & De-consolidation
- Inventory Control
- Pick & Pack Services

### **Lease Options**

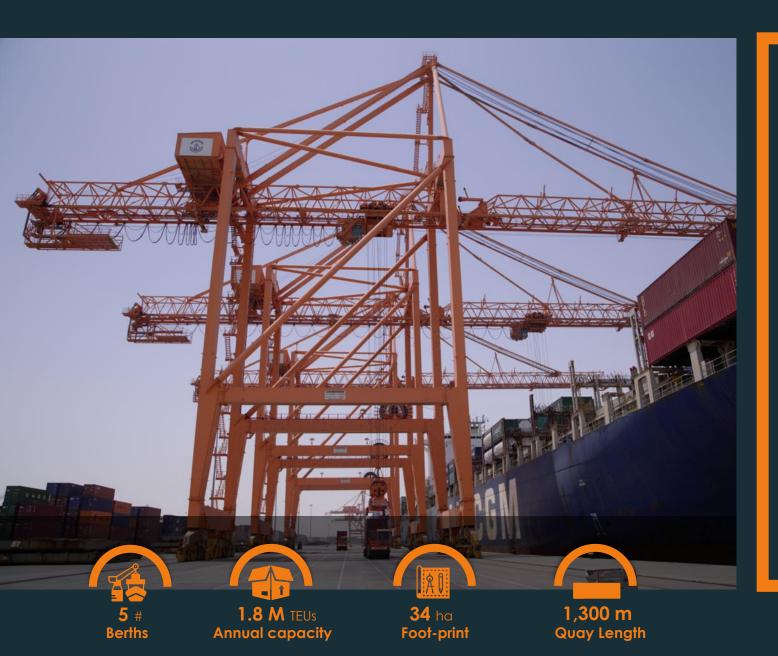
- Quality office spaces
- Land lease for projects and businesses
- Accommodation inside the port in Oasis Residence





# **Jubail Commercial Port**





### **Containers**

- Highest individual quay crane rate nationwide.
- Specialized in petrochemical industry cargo storage and handling.
- Strategic location at the heart of Jubail, near key refineries
- **24/7 service** for operations & customs, with fast clearance.

### **RORO**

- 100+ moves/hour with zero damage, highest in KSA ports.
- Fastest Terminal for Yard Turnaround 9-minute average.
- **24/7 operations**, with dedicated gates and truck lanes for efficiency.

### Rail

- New rail link cuts transit times & CO2 emissions, supporting Vision 2030.
- Handles double-stack rail wagons at 40 moves/hour.
- **Direct rail link to Riyadh** an alternate gateway to inland markets

### **Intermodal Solutions**

- Pre-delivery scanning, EIR, stuffing/stripping, container shuttling, and train-to-depot processes.
- Seamless door-to-door coverage through strategic partnerships and last-mile delivery with Momentum Logistics.

# Gulftainer's facilities in Middle East create unapparelled syneraies...





UAE, KSA as well as Iraq

To/from

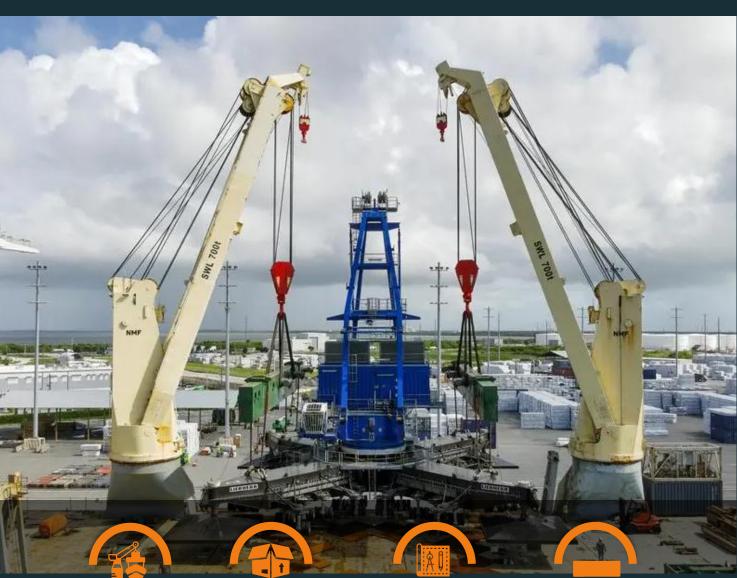
**East Africa** 





# Canaveral Cargo Terminal





### **Unique Positioning**

- The only dedicated container terminal at Port Canaveral
- Direct access to I-95 and crucial road/rail links to one of the fastest-growing U.S. hinterland markets

### **Unmatched Speed & Efficiency**

- Short access channel—45 minutes from pilot to berth
- Fastest transit time in Florida: 1–2 hours from offloading to warehouse in Central Florida
- Saves valuable transit time and fuel, making CCT a costeffective option for shipping lines

### **Regional Connectivity**

- Provides a key link to the Caribbean and Central America, allowing regional carriers to turn vessels quickly
- Proximity to the Atlantic Ocean for reduced sailing distances

### **Expanding in Tier-2 Ports**

- Part of Gulftainer's broader strategy to grow in Tier-2 U.S. ports, recognizing their increasing importance
- Offers significant opportunities to diversify services and reach new markets

2 # Berths 200k TEUs

Annual capacity

**8.1** ha **Foot-prin** 

610 m Quay Length

# Integrating Vertically through Strategic Partnerships







- Founded: 1976, in the UAE
- Core services: Port management, container terminal operations, logistics, warehousing, transportation, supply chain management
- Maritime & Support Services: Physical agency, bunker coordination, bunker survey, supplies & provisions, launch services, STS Equipment, customs, chartering
- Key locations: UAE, KSA, Iraq, Americas (Port Canaveral in Florida, USA)
- Specialization: Efficient container handling, bulk cargo, RoRo services, and inland logistics solutions at GT operated ports
- Logistics subsidiary: Momentum Logistics, offering 3PL solutions
- Global reach: Expanding through strategic partnerships and investments
- Reputation: Known for operational efficiency, innovation, and enhancing alobal trade routes
- Partnership benefits for SGTM's Supply Chain: Land leasing/Long term partnerships/Infrastructure/Labor to operate.

- Founded: VertomCory (2021); Vertom (1974) and Cory Brothers (1842)
- Core services: Shipping agency, port logistics, shipbroking & freight management
- Agency services: Owners protective agency, hub agency, cargo inspection, ships spares, diving services, hull cleaning
- Value-added services: Freight forwarding, logistics/warehousing
- Key markets: US, Oceania, Middle East and Europe
- Specialization: Handling dry cargo, breakbulk, project cargo, and container shipments as shipping agents
- Fleet: Manages a fleet of vessels, including bulk carriers and general cargo ships
- Global reach: Expanding operations across Europe and other regions
- Reputation: Known for reliability, customer-focused solutions, and long-term industry expertise
- Partnership benefits for SGTM's Supply Chain: Vessel chartering, customs, documentation, global agency representation



































