

# GT FOCUS



**Partnering Progress  
in Global Trade..**

### Breaking new grounds in operational excellence, flourishing our regional capabilities

I am thrilled to share with you the significant strides Gulftainer has made in the second quarter of 2024, further solidifying our position as a leader in operational excellence in supply chain and logistics management.

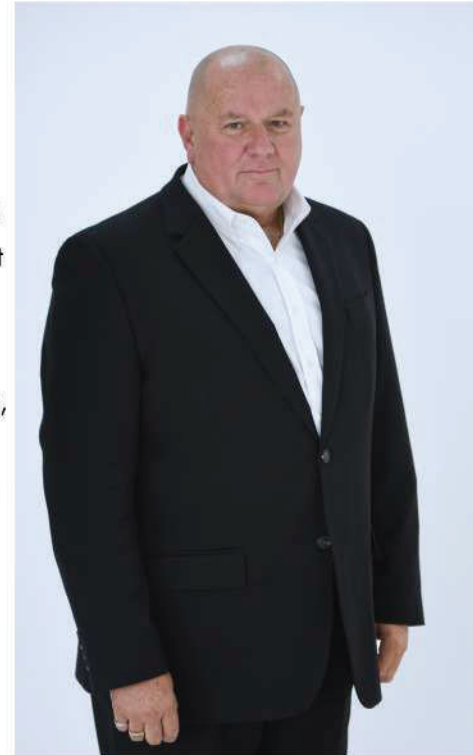
Our terminals and logistics centres have excelled in handling complex operations with unparalleled efficiency, reliability and speed, showcasing our steadfast commitment to delivering logistics solutions and services throughout the value chain.

From Sharjah and Khorfakkan in the UAE, Jubail in Saudi Arabia to Umm Qasr in Iraq, and Canaveral in the USA, we have once again set new standards in productivity enhancement across all our flagship facilities. At Gulftainer and Momentum Logistics, we remain agile in adapting to emerging industry trends, focusing on resilience and fostering cross-border collaborations through innovative solutions.

Despite continuing challenges in our industry, our customised supply chain solutions and logistics offerings continue to support the diverse needs of our container, bulk, project and Ro-Ro markets. Through our robust hub-and-spoke network, we facilitate seamless connectivity for our valued customers in the Upper Gulf, the Indian Subcontinent and East Africa.

As we look ahead, Gulftainer and its subsidiaries stand prepared as your trusted partner in supply chain and logistics. I extend my heartfelt appreciation to our customers, partners and the entire Gulftainer team for their unwavering support and commitment to excellence.

**Peter Richards**  
**Group CEO, Gulftainer**





### International Shipping Lines call at Gulftainer's Jubail Terminal

At Jubail Container Terminal, we welcomed a number of international vessels, Maersk Felixstowe, operating under the ME8 service of Maersk Line with a GRT of 57,907 tonnes and a capacity of 3,995 TEU, as well as the vessel ESSEN EXPRESS, operating under the AG3 service of The Alliance (THEA) with a GRT of 142,395 tonnes and a capacity of 13,169 TEU, showcasing the exceptional operational capabilities of our Jubail terminal. Zina Sujith, our General Manager – Shipping Lines, and Anas Almuhausen, General Manager – Operations in Saudi Arabia, along with their dedicated Gulftainer and Gulf Stevedoring Contracting (GSCCO) teams, were on-site to oversee the successful handling operation.

We remain committed to providing world-class service and maintaining our strategic status in collaboration with the global shipping lines. We will continue to facilitate the regional trade flows without interruption.



### GSCCO handles first rail cargo operation directly from Jubail to Riyadh



The first live reefer shipment sent from Jubail to Riyadh was successfully handled by Gulftainer's subsidiary Gulf Stevedoring Contracting (GSCCO) in Saudi Arabia. This marks our second shipment consisting of 88 full import containers for MSC Mediterranean Shipping Company Line, among these were 10 live reefer containers efficiently loaded onto the train in a very short time span. Our capability to handle diverse and sensitive cargo, our readiness to manage additional volumes in Jubail, demonstrate our commitment to enhancing rail activity and improving logistics solutions in the region. This not only symbolises our dedication to service excellence but also our promise to enhancing our terminals and logistics centres' productivity.

### Khorfakkan Terminal continues to grow, handle diverse cargoes for the world

Khorfakkan Container Terminal continues to grow, enhance its capability to handle diverse cargoes, including breakbulk, project cargo and Ro-Ro. With our specialised expertise and state-of-the-art facilities, we recently had a successful operation of discharging trucks from a vessel originating from China to the UAE market that witnesses momentum on infrastructure projects picking up this year. Gulftainer ensures all cargoes reach their destinations safely and on time.





## GSCCO welcomes the first Ro-Ro vessel at Jubail Container Terminal

Gulf Stevedoring Contracting (GSCCO), a subsidiary of Gulftainer, has welcomed the first Ro-Ro vessel, Grande Dakar, at Jubail Container Terminal. Our experienced team handled the discharge of 287 buses in a fast turnover, demonstrating long standing expertise in managing and driving efficiency in all areas of cargo handling operations, staying true to our business values of excellence and swift service. Grande Dakar's successful operation highlights our capability in handling large-scale cargoes with precision and efficiency. Our always promise to customers is to provide top-notch services and set new standards in port operations and logistics to keep their supply chain moving wherever they are.



## Partnerships

### Gulftainer's five decades of strong partnership with Sharjah



For five decades, Sharjah has been the proud home of Gulftainer, where we gave a true example of unique public-private partnership, with the local government and community, which has been instrumental in driving economic growth and boosting social value in the Emirate and across the nation. Our long-standing collaboration grows from strength to strength. This underscores our deep-rooted commitment to the cultural and social fabric of Sharjah and the UAE. We remain dedicated to supporting Sharjah's growth and look forward to many more years of successful collaboration.

### Gulftainer strengthens ties with US Partners at SelectUSA Investment Summit

Gulftainer's GT USA subsidiary has participated in the SelectUSA Investment Summit as part of a senior UAE delegation including our Group CEO, Peter Richards, under the auspices of the U.S. Department of Commerce. The delegation was introduced to a wide array of business opportunities and top investment destinations identified by SelectUSA, which has facilitated over USD 200 billion in investments.

Gulftainer's journey through GT USA – the first and only operator from the Middle East to manage ports in the States – has been truly captivating. With its strategic proximity to the Atlantic Ocean and major shipping routes, our Canaveral Container Terminal continues to serve as an alternate maritime shipping hub in the region. Our future plans include expanding infrastructure, increasing capacity and enhancing efficiency to accommodate the anticipated surge in imports and exports.





### Gulfairer engages with customers at Seamless Middle East

Gulfairer has joined its strategic partner, Hamriyah Free Zone Authority on one stand at Seamless Middle East 2024, under one theme 'Two Ports, One Free Zone, Seamless Logistics Integration'. Our participation focuses on the seamless integration of port and customs processes across our two ports and one free zone, positioning Gulfairer and Momentum Logistics as trusted logistics partners in the supply chain industry. With our strategic capabilities and connectivity as a vibrant business destination in Sharjah, we engaged with customers and prospects to showcase how Khorfakkan Container Terminal serves as your ideal gateway to the UAE, KSA and GCC, enhancing trade connectivity and streamlining operations.



### Gulfairer's trade mission to India with Sharjah Chamber



On a trade mission to India in partnership with Sharjah Chamber of Commerce and Industry, Gulfairer's Chief Sales & Commercial Officer, Simon Aynsley, has led discussions that deepened bilateral ties and explored new trade and logistics' opportunities with our Indian counterparts. These strategic conversations with key stakeholders in India have been enlightening and promising, emphasising the potential for substantial growth within our logistics network.

### Gulfairer takes part in Saudi's International Port & Marine Conference

Under the patronage of our strategic partner, Saudi Ports Authority (Mawani), Gulfairer took part in the International Port & Marine Development Conference in Saudi Arabia. As the Kingdom of Saudi Arabia propels towards its vision 2030, aiming to establish itself as a global maritime leader, this conference promises to be a catalyst for innovation and collaboration in the maritime and infrastructure sectors. Gulfairer is particularly keen to continue our long-term and fruitful partnership with Mawani to support its mission in shaping a better future for Saudi Arabia's logistics industry.





## Gulftainer discusses project cargo and breakbulk in USA

At Breakbulk24 in New Orleans, Gulftainer USA has showcased its customised solutions in port and terminal operations, and comprehensive third-party integrated logistics services. The delegation engaged in valuable discussions on the latest advancements in project cargo and breakbulk, understanding emerging trends and adapting our strategies to meet the evolving demands of the industry. This key event for the breakbulk and project cargo industry also served as a platform for building resilience and fostering cross-border collaborations through our cutting-edge solutions.



## Khorfakkan Terminal plays a pivotal role in serving the global automotive markets



At the Automotive Logistics International Conference in Shanghai, Gulftainer has highlighted the capabilities of our automotive distribution hub in Khorfakkan. Our Khorfakkan facility, adept at handling 15,000 vehicles, showcased its pivotal role in serving the global automotive markets. Our commercial team held fruitful discussions with major players in the Chinese automotive industry and the Ro-Ro shipping community, aiming to create new partnerships to promote Khorfakkan's position as a regional hub for automotive distribution.

## Gulftainer participates in 'Sharjah Business Talks' led by Sharjah FDI

Gulftainer has participated in "Sharjah Business Talks" – Fostering Bilateral Ties with Asia, organised by Sharjah FDI Office (Invest in Sharjah), where we engaged with a distinguished delegation from China, Malaysia and Hong Kong. We Our unique value proposition and how Gulftainer is building a strong connectivity with regional and global partners to unlock promising trade and logistics opportunities for Khorfakkan Container Terminal, aiming to enhance Sharjah's appeal as the ideal location for servicing the Indian Ocean rim, Upper and Lower Gulf, and East Africa via a hub-and-spoke network.





## Innovation

### Gulftainer invests in technologies that offer genuine value for customers

Our Director of Information Technology, Vinay Sharma took part in an insightful panel discussion on "The role of artificial intelligence in improving performance" at SAP Seaports Innovation Summit. The discussion highlights how AI is revolutionising the seaport industry, enhancing operational efficiency and driving sustainable growth. He said: "To stay competitive and relevant in this rapidly evolving landscape, it's crucial for industry leaders to champion digital transformation. Gulftainer invests in technologies that offer genuine value, promoting a culture of continuous learning and innovation, and prioritising sustainability and safety in all our operations."



### Gulftainer completes 'RISE with SAP' ERP migration project ahead of schedule



Gulftainer has announced the successful early completion of 'RISE with SAP' ERP migration project, a crucial milestone in our digital transformation journey. Thanks to our strategic partnership with SAVIC Inc. who took charge of the project implementation with an extended support of SAP and Microsoft Azure throughout the process, this achievement underscores our commitment to leveraging advanced technology to deliver exceptional value to our customers and partners. Since the commencement of this project, SAP team

has played a significant role in helping us reach this milestone, and we have partnered with Microsoft Azure as platform for this.

## Recognition

### Gulftainer wins "Innovative Security Project of the Year" award at 'edge ME'

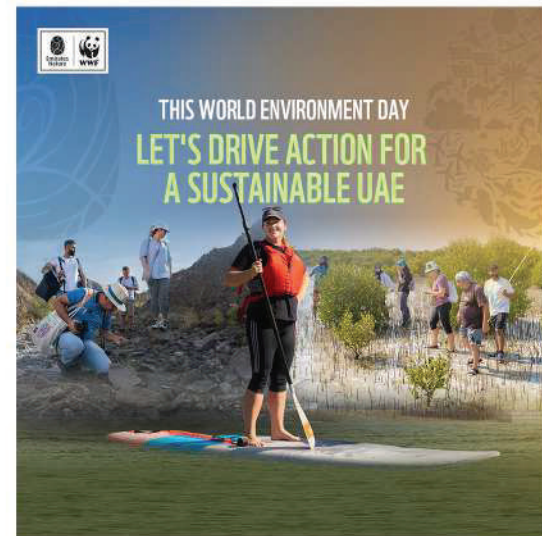
Gulftainer has been honoured with the "Innovative Security Project of the Year" award at the prestigious edge Middle East, held against the backdrop of GISEC Global. This accolade recognises our commitment to setting new benchmarks in cybersecurity across the industry. Winning the award underscores our team's ongoing commitment to pioneering advanced security solutions that safeguard our operations and contribute to the resilience of the global supply chain and logistics industry.





## Gulftainer marks World Environment Day

At Gulftainer, we reaffirm our unwavering commitment to environmental sustainability. We integrate eco-friendly practices and advanced technologies to minimise our environmental impact and promote sustainable growth. Our dedication to protecting the environment is reflected in our ongoing initiatives to reduce carbon emissions, optimise resource use and implement green solutions. Together, we strive for a greener future with positive environmental change.



## Gulftainer kicks off 'Hydration Awareness' campaign in June



As we gear up for the summer months ahead, it's crucial to prioritise our health and well-being at all times. We launched our 'Hydration Awareness' campaign in June, aimed at fostering healthy hydration habits within our workplace. In our daily work routine, we highly encourage every employee in our company to adopt good wellness practices. Our campaign activities included a fun hydration challenge, workshops on the benefits of adequate hydration, and the distribution of reusable water bottles and hydration packs. Our campaign was a success, we came together as one team to enhance overall wellness within our work community.

## A safer work environment, our key priority at Gulftainer

In our commitment to safety and health in a changing world, our 'safety campaign' aimed at preventing occupational accidents and illnesses, especially in light of climate change's impact on safety challenges. The campaign included sessions on crucial topics like defensive driving, permit-to-work, work at height and behavioural-based training. We made safety training enjoyable and interactive with engaging activities across our terminals in the UAE, Saudi Arabia, Iraq and the USA, ensuring that all our teams are empowered to create a safer work environment. No matter the challenges we currently face, we are shaping together a future where safety is paramount.





## Gulftainer, Momentum Logistics report 100% recycling of hazardous waste

Our transition from diesel-powered to electric rubber-tired cranes is setting a new standard in operational efficiency and emissions reduction. We have installed driver performance monitoring devices in our fleet to curb fuel wastage by reducing unnecessary acceleration and braking. Each year, Gulftainer sets and closely monitors specific sustainability goals. In 2023 alone, we reported no environmental accidents or incidents in Gulftainer's BUs across UAE, Iraq, KSA and the USA, ensured 100% recycling of hazardous waste, maintained a minimum vehicle fuel consumption of 9.2 km/gallon and achieved a 10% reduction in e-waste compared to the previous year. We have significantly reduced CO2 emissions from heavy vehicles on our roads "by investing heavily in rejuvenating our fleet with all new Scania trucks and trailers, ensuring we have the most up-to-date, future-proof and compliant vehicles", said Daniel Caton, Managing Director of Momentum Logistics, a subsidiary of Gulftainer.



## Our People

### Emirati employees' journey an inspiration for the local community



Saeed Alnaqbi's journey is an inspiration for the local community. He started as Public Relations Officer 16 years ago, now as General Manager - Government Relations at Gulftainer. Emiratis like Saeed are showcasing their remarkable experiences in the private sector, and we couldn't be prouder. His commitment to Gulftainer's vision of creating economic and social value for Sharjah, Khorfakkan and regional communities has resulted in delivering remarkable projects in infrastructure development, educational support services and digital transformation.

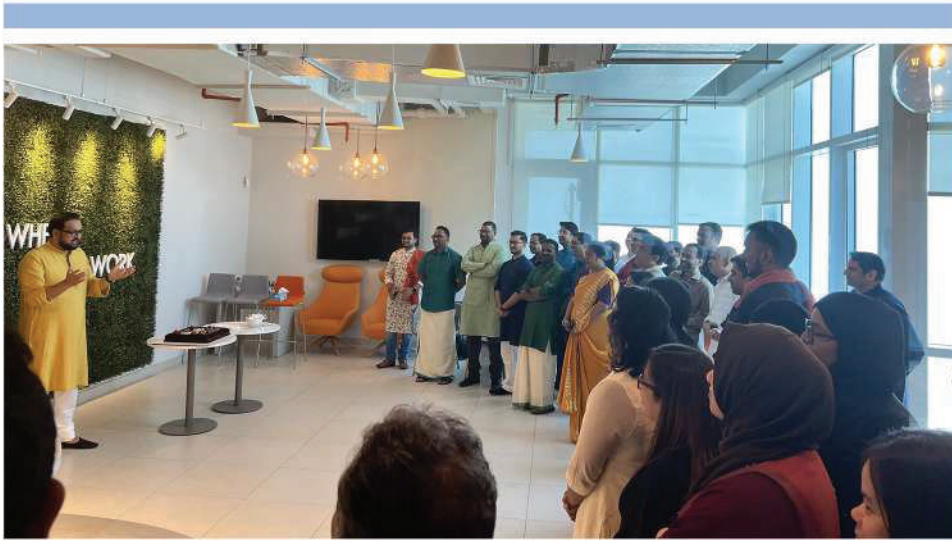
### Women in Maritime Leadership have so much to offer

Our General Manager - Shipping Lines, Zina Sujith has been appointed to the steering committee of UAE Maritime Week 2025. We consider this as a great recognition of her unparalleled dedication, expertise and in-depth understanding of the maritime industry. She is an inspirational role model within our talented female human capital, tirelessly driving business success and focusing on supporting our customers and global shipping lines. At Gulftainer, we are committed to empowering women in the maritime and shipping industry, adopting enterprise development and supply chain practices that support their career advancement and success.





## Diversity isn't just a concept; it's our strength at Gultainer



We joined the global community in commemorating “World Day for Cultural Diversity for Dialogue and Development”, established by UNESCO, to champion understanding, inclusion and respect across cultures. At Gultainer, diversity isn't just a concept; it's our strength. Our remarkable workforce spans over 37 nationalities, creating a vibrant tapestry of cultures within our company. Each unique perspective, tradition and background contributes to our collective success and resilience. Together, we continue to nurture a culture of diversity, dialogue and inclusion, creating a more sustainable and harmonious world.

***“Our people are the driving force behind Gultainer’s long-term success over five decades”***









## Business Enquiries

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