



## Our Facilities and Services

- Container freight station
- Customs clearance
- Scanning
- Container repair
- Logistics facilities

## Infrastructure and Equipment

- New quay of 600 m
- 3 Post panamax gantry cranes
- 9 Rubber tyred gantry cranes
- 15 Terminal tractor units
- 16 m draft
- 320 m turning basin
- 60 m outreach/40m high
- 10 hectares of yard space
- Initial capacity of 400,000 TEU per annum
- Reachstackers, empty handlers and forklifts
- Full workshop facilities
- Linked across the Arabian Peninsula to Gulftainer's Umm Qasr Logistics Centre in Iraq by our logistics division, Momentum

## Quality, Health, Safety

**At Gulftainer, we have a corporate social responsibility (CSR) and provide the highest possible standards of health and safety. Having achieved full ISO certification, our policies include:**

- Manufacturers guidelines are followed and maintenance is scheduled on a regular basis
- Personal Protection Equipment (PPE): Ensuring staff wear the correct attire on-site including helmets, safety shoes and fluorescent vests.
- Laws: Ensuring all local, national and international laws are respected
- Behaviour enforcing: Zero tolerance of employee behaviour that may result in injury
- Licences: Ensuring staff have the relevant valid licences for the machinery they are trained for and operating, in line with local regulations



Contact: Ramy Chalhoub  
 Adlieh, Beirut-Avenue Piene  
 Gemayel, Imm. 5585  
 Beirut, Lebanon  
**M:** +961 70141526  
**T:** +961 1611053  
**T:** +961 1611054  
**F:** +961 1611057  
**E:** [gulftainerlebanon@live.com](mailto:gulftainerlebanon@live.com)

**Gulftainer Group**  
 PO Box 225, Sharjah,  
 United Arab Emirates  
**T** +971 6 572 4201  
**T** +971 6 572 4202  
**E** [info@gulftainer.com](mailto:info@gulftainer.com)  
**[www.gulftainer.com](http://www.gulftainer.com)**



**Gulftainer Lebanon**  
 Tripoli Container Terminal



Partnering progress

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## Partnering Local Demand with a New Gateway

### What We Offer

Gulfair has a history of success in challenging environments, and we will continue to deliver our winning formula to Northern Lebanon. Our partnerships with shipping lines for over 35 years help us establish new business ties in all the new ports that we operate. We are confident that Tripoli Container Terminal will tap into the local and regional potential and become a new gateway to opportunity.

## Key Benefits of Partnering with Tripoli Container Terminal

- Already a thriving port
- Excellent road links
- Regional centre for logistics
- Avoids Beirut congestion
- Direct access to key industrial and agricultural zones
- Unrivalled development potential
- Future Government funding for rail network development
- Well-equipped terminal – high productivity – 3 x QCs
- Competitive tariff
- Development zone
- Minimal land and sea deviation from Beirut Port
- Abundant availability of space
- Good hinterland connectivity
- Low cost of business transaction
- Growing demand from North Lebanon and Bekka
- Mount Lebanon is a large market and could be easily served through Tripoli
- Transit traffic to Syria – cargo could be held if import access halted
- Potential transshipment hub to serve Cyprus, East Turkey and Syria
- Reefer Monitoring
- 3rd Party Logistics
- Integrated service packages

## Benefits to Shipping Lines

- Access to high productivity
- Access yard space
- No berthing delays
- Competitive tariff
- Gateway access into North Lebanon
- Transit access to Syria – by sea or border
- Transit access to Syria and Iraq
- Transshipment access to the East Mediterranean

Major Cities	Governorate	Distance (km) from Tripoli	Travel Time (hrs)
Beirut	Beirut	84	1.4
Tripoli	North	0	0.0
Sidon	South	126	0.7
Zahlé	Bekka	145	0.9
Tyre	South	175	1.6
Jounieh	Mount Lebanon	65	0.4
Baalbek	Bekka	114	1.5
Byblos	Mount Lebanon	46	0.7
Nabatieh	Nabatieh	157	1.2

## When New Opportunity Partners with International Experience

### Gulfair in Lebanon

Founded in 1976 to manage and operate two ports in the Emirate of Sharjah, Gulfair is now the largest private independent container terminal operator in the world, with a strong global presence and business interests in East Europe, South America, the Middle East, and the Mediterranean.

We believe in the power of partnerships and have developed strong ties with global shipping lines that value high productivity and service flexibility. Best-in-class port operations wouldn't be complete without a world-class third-party logistics provider. And that's why we launched Momentum in 2008 to deliver cost-effective supply chain solutions from transportation and freight forwarding to warehousing and logistics cities. After more than 35 years, we have grown from strength to strength to become a globally competitive port operator and third party logistics provider.

With our strong reputation in the Middle East, Gulfair has been awarded a 25-year concession to develop and operate a new container terminal at the Port of Tripoli in Northern Lebanon. The local container market in Lebanon is growing by the day, leading to congestion at the Beirut terminal.

With limited expansion capacity due to road side congestion outside Beirut port and increasing cost of business transactions, shipping lines are looking at Tripoli as a viable alternative gateway and transshipment hub for the East Mediterranean. Operations will commence in Q4 2013 and Gulfair Lebanon already has offices in Tripoli and Beirut, plus additional support from Group Headquarters in Sharjah, UAE.

