

# FOCUS

Partnering Progress...



## Gulf Stevedoring Appoints Richard James as New Managing Director



**Richard James –  
Gulf Stevedoring MD**

Gulf Stevedoring (GSCCO), part of the Gulftainer group of companies, has announced the appointment of Richard James as its new Managing Director. Richard has over 15 years experience working in international projects in the UK, UAE, Lebanon, Iraq, Russia, India and East Africa. In his new capacity, Richard is responsible for improving

existing operations and providing strategic direction to enhance the performance of Gulf Stevedoring's operations, which include the Northern Container Terminal (NCT) in Jeddah, the Jubail Industrial Port (King Fahad Industrial Port) and the Jubail Container Terminal (JCT). NCT is the largest container handling terminal and transshipment hub within the Red Sea region and currently handles over 35 million tons of cargo annually, which is expected to grow substantially in the future. JCT, on the other hand, is strategically located near prominent industrial areas, which makes it an ideal hub for Saudi imports and exports, especially industrial equipment. NCT and JCT registered a strong performance in 2016, collectively achieving an impressive 10 percent spike in container volumes. Richard began his career in the Middle East with Gulftainer in 2011, working in various roles including the business development department and as Terminal Manager at the Sharjah Container Terminal (SCT). Prior to his permanent appointment with Gulf Stevedoring, Richard briefly served as the Interim Managing Director. Under his leadership, the company achieved several significant milestones including the retaking of the largest market share in Jeddah Islamic Port (JIP), the introduction of new services at Jubail and third place in CMA CGM's global productivity ratings for Northern Container Terminal. Gulf Stevedoring anticipates the impact of Richards' appointment to continue following these recent successes. Prior to joining Gulftainer, James worked with Forth Ports in Scotland and spent eight years in the British Royal Navy. Saudi Arabia is an integral part of Gulftainer's regional portfolio. The company expanded its presence to Saudi Arabia in June 2013, through the acquisition of a majority stake in Gulf Stevedoring. Gulf

Stevedoring's presence in Saudi Arabia, spanning over 30 years, has included cargo operations in Dammam and in the South Terminal in Jeddah, and more recently, the opening and operation of JCT making Gulf Stevedoring the only company to operate container terminals on both coasts of the Kingdom of Saudi Arabia. JCT is rapidly developing as an import destination for Riyadh and the Eastern Province of Saudi Arabia, growing over 33% in 2017.

## Gulftainer Wins Port and Terminal Operator Award at Seatrade Maritime Awards 2017



**Gulftainer Receives the Award**

Gulftainer has won the prestigious Port and Terminal Operator Award at the Seatrade Maritime Awards Middle East, Indian Subcontinent and Africa 2017 for the second consecutive year. The Managing Director of Momentum Logistics, Gulftainer's third-party logistics (3PL) division, received the award on behalf of the company at a ceremony in Dubai. Gulftainer stood out amongst strong competition from DP World UAE Region, Abu Dhabi Ports, Red Sea Gateway Terminal, Saudi Global Ports Company, and SOHAR Port and Freezone by consistently providing all-round operational excellence, maintaining the highest standards of cost and supply chain efficiency, and outstanding customer service. Currently in its 14th year, the Seatrade Maritime Awards serves as an important platform to honour outstanding contributions of companies to the maritime industry in the region. An expert panel of judges selected the winners from over 70 finalists across 20 categories. The judging panel also factored in exceptional innovation, continuous improvement, profitability, and significant investment in port and terminal operations.

## Gulftainer Wins Daman Corporate Health Awards 2017



**Gulftainer HR team receiving award**

Gulftainer won the 'Corporate Health and Wellness Initiative' category at the Daman Corporate Health Awards 2017.

The company earned recognition for its corporate well-being programme, Positive Pulse, that seeks to enhance employee

engagement through promoting a healthy lifestyle. In line with the efforts of the UAE's Ministry of Happiness, Gulftainer's Positive Pulse highlights the tangible benefits a happy and healthy work environment can bring to companies. Positive Pulse encompasses a range of activities focused on health and fitness, nutrition, mindfulness and team-building.

Since its implementation in February 2017, the programme has had a widespread positive impact on employee well-being. According to a survey of the participants, 30 percent of employees consulted a dietician since the launch of Positive Pulse, while 20 percent of those who did not participate in any regular physical activity started exercising. In addition, 10 percent of smokers now quit the habit. Receiving

the award on behalf of the company, Sarmad Tiwana, Group HR Head at Gulftainer, said:

"Employee happiness and engagement is a priority for us at Gulftainer. A healthier workforce is not only happier and more motivated but also more productive. Through Positive Pulse, we have instituted wellness as a core component of our corporate culture. We are proud to have gained recognition for our efforts in this regard." Organised annually by MEED, the region's leading business intelligence provider, the Daman Corporate Health Awards recognise outstanding achievements in promoting well-being in the workplace. An expert panel of judges selected the 2017 winners from 48 finalists across 11 categories.

## Gulftainer's KCT mobilises Yacht Zala from Khorfakkan Port



**31 tonne yacht Zala**



Recently, a 31 tonne yacht named Zala was successfully discharged and loaded to the water from the CMA CGM Aquila (operating on the Ocean Alliance CIMEX / MEA 1 service) in the Khorfakkan Container Terminal. Nigel Grayson, from World Wide Yacht Shipping Ltd commented: "I can say that in the terminal - I was not needed. These guys - do not need to be told

what to do. The right gear was ready, everyone knew their job and, what is more seemed happy doing it. What would have taken the other ports 5 hours minimum and probably 15 arguments along the way, took less than 60 minutes with no fuss what so ever. Nothing I wanted was a problem' Congratulations to the entire team of Khorfakkan Container Terminal."

## Positive Pulse in motion



**KCT's 'A' Shift enjoying the first Positive Pulse walk of the winter season**

## Employee Safety Award



**Safety Award Initiative**

Mohammed Abdul Abas, a lashier working at the Iraq Container Terminal, has become the latest recipient of Gulftainer's monthly Employee Safety Award certificate. Mohammed's work ethic and safety efforts over the past month had been noticed by the Safety Team during the training of new lashiers.

Taking advantage of the cooler winter weather, Team KCT's 'A' Shift enjoyed the first Positive Pulse walk of the winter season in between vessel calls. "A total of 6,706 steps were achieved, a great effort by all involved," said KCT Terminal Manager, Dan Wright, adding "Positive Pulse is a great initiative, launched by Gulftainer during 2017, and forms part of GT's award winning employee wellness programme."

## CSR project of GSSCO



**GSSCO Team**

Gulf Stevedoring (GSSCO), part of the GulfTainer group of companies, took part in

the international coastal cleanup day, which was held on 5th December 2017. A cross-departmental contingent of 17 personnel from Gulf Stevedoring took part in this initiative, which was championed by the Director General, Captain Abdullah al Zamie, in support of a larger national campaign, which encourages people to become better citizens. Early in 2017, GulfTainer rolled out its updated CSR policy based on 4 pillars – Environment, Health and Safety, Employability and Corporate Governance. The GSSCO team was led by HR Manager, Seif Raghieb Seif, who said:

“I am very proud to have taken part in this event to do something to improve my working environment.”

A number of other port tenants sent representatives to the event which lasted two hours and concentrated on an area adjacent to the northern breakwater, which had suffered from an accumulation of refuse blown from the Al Balad creek during the recent strong winds. GSSCO is looking forward to being actively involved in similar collaborative, marine focused projects, alongside their industry counterparts in the future.

## Second Iraq Britain Business Council conference held in Dubai



**GulfTainer team at the IBBC Autumn Conference**

GulfTainer's Group Commercial Director, Iain Rawlinson, recently addressed the Iraq Britain Business Council (IBBC) Autumn conference, focusing on the topic of Reconstruction and Infrastructure – The Build Environment. GulfTainer reinforced its support for the IBBC by sponsoring the event, which was held in Dubai for the second year running. Key figures from both the IBBC, the Iraq Government and prominent corporate members of the IBBC attended both the conference and a pre-event reception. Dignitaries attending the conference included Baroness Nicholson, the UK Prime Minister's Trade Envoy to Iraq and President of the IBBC, and

H.E. Mr. Abdulla Ahmed Al Saleh, Under Secretary for Foreign Trade and Industry, UAE Ministry of Economy, who opened the conference. The conference was structured around several sessions in which the Iraqi officials, and international companies operating successfully in Iraq, exchanged their views and experiences. These sessions focused on strengths, weaknesses and opportunities in the economy in Iraq, including reconstruction and infrastructure, transport, power and oil and gas. Running concurrently, a series of high-level round-table discussions between investors and Iraqi government representatives took place around same topics.

## GT showcases Iraq facilities



**Iain Rawlinson presenting at the Iraq Horizon event**

The Iraq Horizon event was the first of three planned events to be held in London, Dubai and Iraq, to bring together key stakeholders from the Government of Iraq and industry, with a view to holding a frank exchange of views on the opportunities and challenges being faced in the development and reintegration of Iraq on the world stage. Issues concerning process efficiency, political reform and transparency were discussed, with a view to putting together a white paper for presentation to the Governments of Iraq and the United Kingdom in order to support Iraq's goal of reclaiming its place on the world stage. In light of the UK Government focus on broader international markets, the event was an ideal opportunity for GulfTainer to showcase our capabilities as the preeminent port and logistics solutions provider in Iraq.

## Tribute to a retiring Gulftainer Veteran



### ***Gulftainer employee retires after 40 years of service***

Malik Mahmood Ahmed, Operations Superintendent at the Sharjah Container Terminal, joined Gulftainer on 25th August 1976, just two months after the company's incorporation. More than 40 years with one company is an exceptional feat and possibly one that will rarely, if ever, be repeated in the future. It is becoming increasingly rare in our modern world for people to stay their entire careers in one place. It seems to have become the norm worldwide for employees to move from

company to company every few years rather than progress within the same environment. So, it is particularly notable in a country where the majority of its residents are expats, who are, by their very nature, usually transient. Gulftainer has a significant number of its workforce who have been with the group for 20 plus years. It highlights the fact that Gulftainer has built a workplace culture that inspires the loyalty and work ethic in its people who have remained committed to the company throughout these

years. This is the kind of atmosphere which is continuously reflected to our customers through our exceptional productivity and excellent customer service, as frequently attested by our longstanding customers. Gulftainer takes this opportunity to thank Mahmood Malik, and its other long serving employees, for their commitment, dedication and loyalty throughout all these years. Their names will be forever remembered as part of Gulftainer's history.

## Knowledge share at American University Sharjah

Gulftainer's HR team conducted a one-hour session on 'Careers in Consultancy' for students of American University in Sharjah for their job search preparation day.

The HR team conducted mock interviews and gave out career counseling to the students, even facilitating internship opportunities at Gulftainer.



### ***Gulftainer HR offering students careers advice***