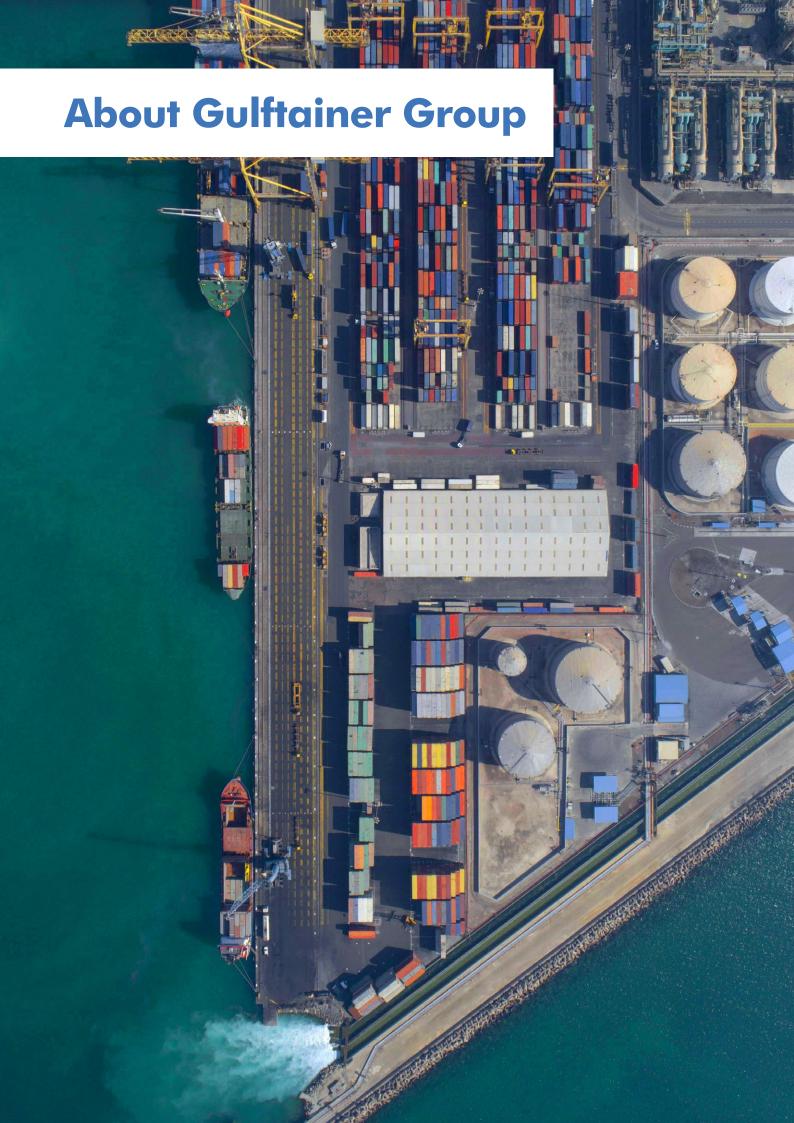




## PARTNERING PROGRESS OF GLOBAL TRADE

www.gulftainer.com



## Gulftainer - a true global success story borne out of Sharjah.

In 1976, Gulftainer was launched to operate the first container terminal in the Middle East, the Sharjah Container Terminal. From these humble beginnings, Gulftainer is now one of the world's leading international ports and logistics solution providers and the first and only operator from the Middle East to manage ports in the USA.

One of Gulftainer's terminal in the UAE has been ranked as the No. 1 most productive port in Europe, Middle East and Asia (EMEA), and No. 3 in the world by the US Journal of Commerce. This achievement has been made possible because Gulftainer continues to invest in skilled and motivated people, processes, state of the art equipment and port infrastructure. This terminal was also chosen as the first port of call in the Middle East for CMA CGM's Explorer class vessel the Marco Polo – at the time, the world's largest container ship – on its maiden voyage across the Persian Gulf.

Gulftainer has repeatedly won industry accolades at every level of its operations, including "Port Terminal Operator of the Year by Seatrade Middle East Awards and Lloyd's Middle East Awards," "Technology Implementation of the Year by Logistics Middle East Awards," "Industry CEO of the Year at the ITP CEO Awards" and "The Corporate Health and Wellness Initiative Award at the MEED Daman Health Awards".

Momentum Logistics was formed in 2008, to provide an enhanced customer service offering, and has evolved to build a strong reputation as a fully integrated third-party logistics provider. Gulftainer's portfolio now encompasses sea ports in the UAE, KSA, Iraq and USA, along with freight forwarding, supply chain operations and logistics cities through Momentum Logistics and Avalon Transport.



# Partnering Growth with Sustainability A Message from Our CEO

At Gulftainer we believe in the power of partnership. It is the foundation of every successful project we've taken part in since our inception.

As world trade grows at a faster pace, the future lies in new economies and opportunities, making partnership an essential element of unlocking growth. With over 40 years of experience in operating some of the most productive ports in the world, we know exactly what it takes to fulfill your ambitions.

Our true worth isn't just measured by our bottom line – it's also in the way we adapt and thrive while carrying the heavy load of regional and world trade on our shoulders. Following our success in the UAE, Iraq, Kingdom of Saudi Arabia and most recently in the United States of America, we continue to avoid the trap of complacency as we actively pursue international growth opportunities.

One of the main reasons for our success, is our unstoppable drive to provide better service and support that enables our clients to become more competitive in their own markets. Another important factor is our management team's 'hands-on' approach to getting the job done. By keeping the lines of communication short, we are able to speed up decision-making and respond almost immediately to our clients' changing needs.

We are here to work in partnership to deliver growth that is real and sustainable. And with millions of containers handled and thousands of client expectations met and surpassed, I can honestly say that we've only just begun.

We look forward to partnering with you in the future.



Peter Richards
Group CEO
Gulftainer

### **Corporate Values**



Creating customer success.

For all we do our best work.



Think outside of the container.

We innovate to make Gulftainer great.



Passion for performance.

We strive to be the best, not the biggest.



One business.

One goal, one team



Respect each other.

We listen, team and speak up.

#### Together as one towards a Winning Culture















# We are driven by our values



Creating customer success



Think outside of the container



Passion for performance



One business



Respect each other

Building on our legacy of over four decades, Gulftainer is looking ahead with confidence and exciting ambitions. With conscious deliberation and effective collaboration, we aim to drive long-term change and development within the business. We believe that a positive corporate culture with strong and clear values is crucial to provide impactful business services. Motivated employees give their best work which will result in high-quality service offerings accompanied by excellent customer service.

Empowered by its people's ideology, Gulftainer's latest corporate philosophy stands firm on a Winning Culture and Five Core Values. These values were developed from within the business by Gulftainer employees in conjunction with the leadership team. Extensive research and workshops were undertaken to ensure an agreed approach. These are what we stand for and what we hope our staff will aim to deliver every day.

## **Awards and Achievements**





• In 2021, Gulftainer won the CXO Middle East award for Gulftainer's global talent hunt, Future of Ports 2021, which yielded four innovative ideas to transform the Maritime sector



- Gulftainer named The Port Terminal Operator of the Year at the Seatrade Middle East, Indian Subcontinent & Africa Award 2017
- Khorfakkan Container Terminal wins 'Shipping Port of the Year' at 2015 SCATA Awards



- CNME Achievement Award 2017- Logistics Category
- In 2013 the Journal of Commerce in the USA, named Gulftainer's Khorfakkan Container Terminal (KCT) as the top performing port facility in Europe, Middle East and Africa region. KCT was also recognised as one of the top three productive port operations globally



 Awarded the 'Sharjah Economic Excellence Award' by Sharjah Chamber of Commerce and Industry in 2008 & 2011, 2012



- In 2021, Gulftainer was awarded the prestigious ROSPA Health and Safety Gold Award for committing to ensure its staff, customers, clients, and contractors get home safely to their families at the end of every working day
- In 2019, Gulftainer received the International Safety Award from British Safety Council for Sharjah Container Terminal and Momentum Logistics, Gulftainer's 3PL subsidiary



 Gulftainer's Wellness Programme wins the Corporate Health award at MEED Awards 2017



 Gulftainer wins the Logistics Middle East Awards 2017 for "The Best Technology Implementation" of the year



 Gulftainer wins the Logistics Middle East Awards 2018 for "The CSR Initiative" of the year

#### **Our Terminals**

# When Regional Expertise Partners with Global Standards

#### **About Gulftainer**

Headquartered in the United Arab Emirates (UAE), Gulftainer was founded in 1976, and was initially tasked to manage and operate two ports in the Emirate of Sharjah. Since then, we have expanded to become a globally competitive port operator and third-party logistics provider, managing some of the most productive ports in the world, including Khorfakkan Container Terminal (KCT) in Sharjah, reputed to be one of the fastest terminals in the world.

Gulftainer is a privately owned, independent terminal operator, backed by a reputation for productivity and technical expertise, and we have built strong relationships with the major shipping lines in the industry.

Best-in-class port operations wouldn't be complete without a world-class third-party logistics provider, and that's why in 2008, we launched Momentum, which specialises in delivering cost-effective supply chain solutions – from transportation and freight forwarding to warehousing and logistics centres.

To date, Gulftainer manages facilities in:

- Sharjah Container Terminal (UAE)
- Khorfakkan Container Terminal (UAE)
- Sharjah Inland Container Depot (UAE)
- Hamriyah Port (UAE)
- Iraq Container Terminal Umm Qasr (Iraq)
- Umm Qasr Logistics Centre (Iraq)
- Jubail Commercial Port Jubail (KSA)
- Jubail Industrial Port Jubail (KSA)
- Canaveral Cargo Terminal Florida (USA)
- Port of Wilmington Delaware (USA)

#### **Global Operations**

Thanks to strategic joint ventures with our partners, the years have seen us expanding our international operations to include Iraq, Saudi Arabia and the United States of America. Our active operations currently cover:

#### **Logistics Centres**

UMM QASR LOGISTICS CENTRE (UQLC), IRAQ Since its inception, UQLC became the driving force that changed the way business is transacted in Iraq. With its fully integrated facility complete with warehousing, cold stores, storage areas, accommodation and offices, its security and flexibility in handling cargo has created a reliable corridor between the ICT and the UQLC ICD storage facilities.

**Sharjah Inland Container Depot** (SICD), UAE Sharjah Inland Container Depot (SICD) isoperated by Gulftainer's 3PL subsidiary Momentum Logistics. It is strategically situated with easy access to the Sharjah industrial areas and direct links to the East Coast and other industrial areas of the UAE. The SICD is constructed to the highest standards containing offices, warehousing, L.C.L (Less-than-Container-Load) facilities, workshops and a container repair facility. The depot covers an area of 180,000 square meters and is capable of stacking 6,000 TEU's and has 80 reefer points.

#### **Port Management**

**SHARJAH CONTAINER TERMINAL (SCT), UAE** Officially the first container terminal in the UAE, SCT utilises modern machinery to provide the most efficient turnaround possible for vessels and also offers tailor-made solutions for port users. With excellent productivity levels and online offerings for customs facilitation, SCT also boasts plenty of space and inland access to its own inland depot for warehousing and cargo handling.

**KHORFAKKAN CONTAINER TERMINAL (KCT), UAE** Added to our portfolio of terminals in 1986, KCT continues to set records and is regarded as the fastest terminal in the world, based on customer feedback. To its credit, it has a consistent productivity of over 50 moves per hour achieved per gantry crane. Located on the East Coast of the Emirate of Sharjah in the UAE, KCT is trategically placed near the east-west shipping routes and outside the sensitive Strait of Hormuz – serving as an ideal hub for feeder ship connections to Gulf ports, Iran, India, Pakistan and East Africa.

**IRAQ CONTAINER TERMINAL (ICT), IRAQ** Furnished with state-of-the-art equipment and machinery, ICT is unmatched by any other terminal facility in Iraq. Not only does it have its own deepwater draft to enable higher load levels, its gantries are also available to enable gearless vessels. Under expert expat and local management, it is a secure terminal that boasts computerised systems to ensure transparency at all times.

JUBAIL PORTS, KSA A Gulftainer group company, GSCCO, manages and operates the Jubail Commercial Port (JCP) and the Jubail Industrial Port. Each terminal has its own strength, with the Jubail Commercial Port specialising in the petrochemical industry cargo handling. JCP is located at the heart of Jubail industrial facilities providing direct linkage to its customers to global maritime trade. Its location is also just 80 km north of Dammam and with direct inland connections to the Riyadh, providing alternate gateway to the ever-growing Saudi Arabian market.

**CANAVERAL CARGO TERMINAL, USA** In June 2014, GT USA, a wholly owned subsidiary of Gulftainer, signed a 35-year agreement with the Canaveral Port Authority in Florida, USA to manage the general cargo port facility at Port Canaveral and to develop a container terminal alongside. CCT serves as a cost-effective and time-saving option for shipping lines, which save valuable transit time by calling Port Canaveral due to its proximity to the Atlantic Ocean

**PORT OF WILMINGTON, DELAWARE USA** In 2018, Gulftainer signed a 50-year concession agreement to operate, manage and develop the Port of Wilmington multicargo facility in Delaware. It serves as North America's gateway for imports of fresh fruits and juice concentrate and has the largest dock-side refrigerated complex.

## Our Legacy

# Partnering Past Milestones with Future Success





Awarded contract to maintain and operate Sharjah Container Terminal, UAE

2008



Launched Momentum
Logistics - A third-party
logistics firm

2011



Umm Qasr Logistics Centre initiated Khorfakkan Container Terminal expanded to 4 million twenty-foot equivalent units

#### 1986



Awarded contract to operate Khorfakkan Container Terminal

#### 2010



Iraqi Terminal
Operations
commence

#### 2013



Acquired majority stake in Gulf Stevedoring, managing terminals in Jubail in Saudi Arabia





Signing of agreement on **Port Canaveral, USA** 

#### 2017



Terminals upgraded with MACH and SAP software. Awarded the "Best IT Implementation of the year" in the region

#### 2020



Gulf Stevedoring celebrates 35 years of terminal operations in Saudi Arabia.

#### 2015



Started operations at **Port Canaveral, USA** 

#### 2018



Started operations at the Port of Wilmington, Delaware, USA

## **Industries**



**Forest Products** 



Fossil Fuels



Agribulk



Fresh and Frozen Food



**Petrochemicals** 



Specialized cargo



Metals and Steel

# **Global Footprint**





# **End to End Supply Chain Solutions**





# Partnering Port Management with Third Party Logistics

# Momentum, Part Of The Gulftainer Group

Established in 2008 to provide third-party logistics support for the Gulftainer Group, Momentum has since made a name for itself as a leading third-party logistics provider in the industry. Momentum offers clients a comprehensive range of integrated logistics services, including transportation, freight forwarding, warehousing, logistics cities, container repair services and contract logistics.

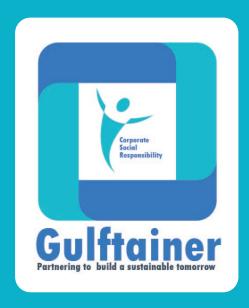
On a global scale, Momentum works with its worldwide agents and group partners, like GT MTI in Pakistan, as well as TPC and Avalon in the UAE. Momentum also has wellestablished offices in North and South Iraq. In 2020, Momentum Logistics launched operations in the US State of Delaware marking another key milestone in its expansion plan.

Momentum is a complete third-party logistics provider (3PL), with activities that encompass Worldwide Freight Forwarding – a business that offers a complete end-to-end range of services that include airfreight, ocean freight, customs clearance and land transport.

Momentum recently introduced a unique product, combining the commercial, operational and technological operations. The product integrates ports and logistic services, by linking the sea ports providing onwards transportation and other services such as customs clearance. The result - a seamless supply chain link from port-to-door and back!

# Delivering Sustainable Value





#### **CSR**

# The Gulftainer Group actively participates in, and contributes to, the society, community and the environment in which we operate.

A cornerstone of our company's values is our respect and commitment to preserve the environment in which we work and live. We believe strongly that giving back to the Community is not only the right thing to do but is also an integral part of the long-term profitable and sustainable growth of our company

To further our commitment to this cause, we have pledged our allegiance to the following global initiatives:

#### **Corporate Affiliations**

- World Economic Forum
- UN Global Compact

- EWS-WWF
- Pearl Initiative



















Quality, Health, Safety and Environmental (QHSE) Management is an integral and essential part of the way we do our business and is considered an equal part of the wider system for the management of our business.

Gulftainer operates on an approved Management System that establishes and describes the Quality and HSE Management implemented at our Terminals meeting the requirements of ISO 9001:2015 (Quality Management Systems), ISO 14001:2015 (Environment Management Systems) and ISO 45001:2018 (Occupational Health and Safety Management Systems), Gulftainer UAE Operations is certified for the provision of Port Management and Operations including associated services such as Container Repair, Transport, Logistics, Distribution Centre Management/Operations, Freight Forwarding and Contract Logistics

Gulftainer is compliant with the requirements of the below international standards to effectively manage and control its Quality, Health, Safety and Environment (QHSE) obligations:

• ISO 9001: 2015

Quality Management Systems (Certificate No: 145356-2013-AQ-ARE-UKAS)

ISO 14001:2015

Environmental Management Systems (Certificate No: 145357-2013-AE-ARE-UKAS)

OHSAS 18001:2007

Occupational Health and Safety Management Systems (Certificate No: 145360-2013-AHSO-ARE-RvA)

ISO 27001:2013

Information Security Management System standard (Certificate No: 187615-2015-AIS-ARE-UKAS)

We aim to achieve a zero harm policy and is fuelled by the drive for a safety culture.



Every opportunity needs the right expertise to realise its full potential. We are constantly looking for new partners who could profit from our experience. If you would like to explore new opportunities or improve an existing operation, let's meet and discuss how we can partner together. We assure you of our full support and commitment in making it happen.

#### **Gulftainer**

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#### News

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