

# GT FOCUS



**Partnering Progress  
in Global Trade..**

# CEO Message

**“Our commitment to your business is what drives us forward every day”**

As we bid farewell to 2023, I am absolutely thrilled and beyond proud of the incredible journey we have had so far with our people, customers, partners and the communities that we serve, which represents the confidence everyone has in Gulftainer’s operations and our commitment to service excellence, innovative solutions and safe work environment.

Against the challenging backdrop of our industry, Gulftainer remains resilient and continues to evolve as we focus on opportunities and place our customers at the heart of our business.

I’m pleased that we ended 2023 on a positive note with the extended concession agreements for our flagship trade gateways – Sharjah Container Terminal and Khorfakkan Container Terminal, with our strategic partner “Sharjah Ports, Customs and Free Zones Authority” for a further 35 years.



As we continue to set a new industry benchmark with the unmatched value proposition and customised trade solutions that we offer to our customers in the regions where we operate, I extend my heartfelt gratitude to our people who are the driving force behind our continued success for their loyalty and dedication.

Wishing you all a successful 2024.

**Peter Richards**  
**Group CEO of Gulftainer**

## Business Lens

### Sharjah Ports, Customs and Free Zones Authority, “Gulftainer” extend concession agreements

Gulftainer has extended its concession agreements with the Sharjah Ports, Customs and Free Zones Authority for a further 35 years, which reinforces the shared mission to transform the UAE’s supply chain and logistics industry throughout the Northern Emirates trade gateways – Sharjah Container Terminal and Khorfakkan Container Terminal.





## Khorfakkan Container Terminal offers shortest steaming distance for international shipping lines

The ongoing global supply chain disruptions impose considerable implications for container shipping

lines around the world, leading them to reroute their vessels in the water corridors. Gulftainer's Khorfakkan Container Terminal stands out as a strategic hub for international trade and customised supply chain solutions, offering the shortest steaming distance from the Far East or Europe and the Americas via the Cape of Good Hope.

## GT USA records heaviest lift crane operations, boosting capacity at its Canaveral Cargo Terminal

GT USA's Canaveral Cargo Terminal (CCT) was successful in winning a bid to receive and assist in the assembly of one of Liebherr's largest mobile

harbourcrane in the US at its terminal. Once fully assembled, the new crane will remain on CCT's facility to assist the Space industry operations carried out in Port Canaveral, Florida.





## Gulfairer holds roadshow in China

Gulfairer has conducted a roadshow in China to highlight the integrated trade and logistics capabilities of the UAE's gateways in the Northern Emirates, which are

strategically located on Sharjah's coast both inside and outside the Straits of Hormuz, serving the major east-west shipping routes, the UAE and the wider Indian Ocean rim.

## A decade of excellence in terminal operations and logistics in Saudi Arabia

After a decade of excellence in terminal operations and logistics in Saudi Arabia, Gulfairer and GSCCO remain committed to delivering customised solutions in the supply chain industry for its regional and global customers throughout their flagship facilities in King Fahad Industrial Port in Jubail, which facilitates the seamless export of crucial fertilisers from the Kingdom to the global markets, and Jubail Commercial Port that handles export containers for major Saudi industrial exporters such as SABIC, SADARA and SIPCHEM.





## GSCCO enables greater cargo volumes through Jubail trade gateway

Gulftainer, strategically located at the heart of Jubail Commercial Port, continues to provide solutions for both BCOs and Carriers, where its flagship Jubail Container

Terminal, operated by GSCCO, delivers best-in-class service to ensure smooth turnaround of vessels, allowing customers to reach the KSA market. GSCCO recently handled Maersk's 14m draft vessel for the first time on Al Maha service, thanks to its growing capacity and connectivity that simplify customer's supply chain.

## New milestone for Gulftainer and Momentum Logistics Iraq

In a record time of 6 hours, our dedicated and experienced operations team in Gulftainer and Momentum Logistics Iraq completed stripping and delivering containers loaded with 413 MT for a major oil project, showing our commitment to delivering service excellence and efficient operations, while implementing the highest safety standards.





## Gulftainer joins Sharjah Chamber's trade mission to East Africa

Gulftainer has joined a trade mission to East Africa – beginning with Kenya and ended with Uganda – which was organised by the Sharjah Chamber of Commerce and Industry (SCCI) and led by H.E. Abdallah Sultan Al Owais, Chairman of SCCI. During the trade mission, we had a great opportunity to engage with traders, freight

forwarders and businesses, reaffirming the need to strengthen our collaboration and explore the vast opportunities in the supply chain and logistics arena.

## Gulftainer shares positive outlook of the future of trade in Iraq

Gulftainer has built up a strong and constant presence in Iraq since 2010 throughout Iraq Container Terminal and Umm Qasr Logistics Centre, where our operational



approach has positioned us as one of the most customer-oriented operators in the region. As a leading player in the supply chain and logistics industry in Iraq, we have been witnessing a significant shift in how businesses perceive the market potential in the country.

It is clear than ever that the economy is moving ahead on a steady path to recovery, primarily driven by key sectors such as trade, transportation, and, more recently, the construction industry.



## Momentum Logistics partners with Dubai Rugby Sevens to facilitate sports logistics

The surge in global sports events highlights the crucial role of sports logistics, and Momentum Logistics was pleased to play a pivotal role in supporting Dubai Rugby Sevens' event this year, providing reefer containers for the seamless transportation of vital supplies to ensure a successful season

for Dubai7s. Momentum Logistics will continue to support global sports brands, delivering customised, efficient and innovative logistics solutions to meet today's industry needs.

## Gulftainer meets freight forwarding community at Global Freight Summit 2023

In a fragmented world, where moving cargo around the world continues to face unprecedented challenges, it's time for our industry to build supply chains that are resilient, customer-centric and cost-effective. Gulftainer has participated in the Global Freight Summit 2023 under one roof with the global freight forwarding and supply chain communities, to discuss the



current challenges and growth opportunities in the industry. Our Chief Sales Officer, Simon Aynsley commented: “It was great to see so many customers and partners, and also to take the opportunity to create new relationships with the supply chain and freight forwarding community in the region. New business opportunities are centred around our tailored service offering in Sharjah, Khorfakkan, Jubail and Umm Qasr.”

## Gulftainer participates in Breakbulk Americas 2023

Gulftainer has attended a 3-day event in Houston, USA to participate in the grand opening of Breakbulk Americas 2023. Our senior delegation to the event was represented by Tim Haas, Chief Operating Officer, Simon Aynsley, Chief Sales Officer and Luke Richards, Managing Director of our Canaveral Cargo Terminal. This participation comes at an incredibly exciting time for Gulftainer as our Middle East and USA operations are perfectly positioned to facilitate trade connections through our flagship terminals in the region, enhancing the connectivity and visibility of regional supply chains for our customers and prospects. Gulftainer has carved out a niche in the breakbulk industry, catering to key regional markets’ need for trade connectivity such as Saudi Arabia and Iraq, as well as international markets.



# Sustainability



## Gulftainer receives certificate of appreciation from Emirates Nature at COP28 UAE

Gulftainer is working tirelessly towards making a positive impact in the several communities where it operates. As a proud member of the 'Leaders of Change' programme by Emirates Nature, Gulftainer was honoured to visit COP28 UAE event and accept a certificate of appreciation from Emirates Nature for its

contribution to environmental activities that promote sustainable living.

## Gulftainer continues its efforts towards reducing carbon emissions

As part of its ongoing sustainability efforts to reduce carbon emissions, Gulftainer has been significantly improving its green journey by making further investments in deploying Hybrid Tyred Gantry cranes across all terminals. In 2022, Gulftainer reduced CO2 emissions by 94% for RTGs, saving approximately 137,000 gallons of fuel, a 3% increase from 2021. We are committed to exploring new ways to reduce our impact on the environment.





## GulfTainer teams up with Emirates Nature to safeguard the UAE's marine environment

GulfTainer has teamed up with Emirates Nature for an exclusive 'Nurdle Hunt' activity

at Sunset Beach Dubai. As part of our shared mission towards responsible environmental management, we have joined hands to collect the minuscule plastic particles, which pose a significant threat to marine life. More than 60 employees took part in this collective wide-nation efforts to address the plastic pollution that is infiltrating our marine ecosystems.

## Recognition

### GulfTainer's CEO recognised by CEO Today USA Awards 2023

Peter Richards, Group CEO of GulfTainer recently received a prestigious award by CEO Today USA Awards 2023 for his remarkable achievements in the maritime industry, and for his successful leadership of the company that he led to take great strides towards enhancing its industry position as a leading operator of regional ports and terminals, and a provider of customised supply chain and logistics solutions.





## Gulftainer wins Health and Safety Award 6th year in a row

Gulftainer has won the prestigious Gold Medal Health and Safety Award from the Royal Society for the Prevention of Accidents Award (RoSPA) for a sixth successive year. The accolade

highlights Gulftainer UAE Terminals' outstanding performance in QHSE management system and operational processes throughout 2022.

## Gulftainer becomes the platinum sponsor for Sharjah International Film Festival

Gulftainer continues to support the local community, encourage talent and foster inclusivity. We were delighted to anchor our support for the 10th edition of the Sharjah International Film Festival for Children and Youth as their platinum sponsor for 2023, building on the significance of creating bridges with local communities through culture and creative arts, which nurture talent and drive inclusivity.



# Our People's Voice



## Gulftainer celebrates the spirit of the Union

Celebrating the spirit of the Union is a very proud moment for all those who have chosen to live in the UAE, the land of opportunities that keeps

contributing to human civilisation. On the UAE National Day, Gulftainer reflects on strength of its beginnings that are deeply rooted in the UAE's vibrant business community since 1976.

## Gulftainer discusses women representation in the maritime industry at Mumbai's conference

The underrepresentation of women in the maritime industry was a key topic of discussion in the panel session that was attended by Gulftainer's General Manager – Shipping Lines, Zina Sujith, entitled 'Fostering Diversity and Inclusion' at The Maritime SheEO Conference 2023, which saw more than 2,000 participants come together from different countries.





## A journey to Mount Everest to draw attention to cancer cause

Sarmad Tiwana, HR Director at Gulftainer, had a successful trip of 9 days to the base camp of Everest to draw attention to cancer cause. About the journey to Mount Everest, he said:

“This walk was for my mother, who lost her battle with cancer, and for all those brave hearts who are still fighting their battle with cancer. I urge everyone to ensure they take care of their well being before it becomes too late.”

## Gulftainer celebrates employees with 25 years of service

At Gulftainer, recognising our people's efforts, successes and achievements is not a one-off event but it is deeply rooted in our culture and values. We have honoured 32 of our colleagues with a 'Long Service Award', for their remarkable commitment to Gulftainer and Momentum Logistics by continuous service of 25 years.





## **Gulftainer UAE Terminals' operations manager receives appreciation plaque from customer**

Gulftainer's Operations Manager for UAE Terminals, Henry Sparkes, was honoured to receive a special appreciation plaque from a customer in recognition of his full dedication and support to their successful business

growth. We thank our dedicated team for their relentless support to our valued customers as our vision aims to achieve best-in-class performance in all our port operations with a crystal mission to ensure they provide exceptional customer service.

## **Top Hires**

### **Gulftainer welcomes Anas AL Muhaisen as General Manager – Operations in Jubail, KSA**

In his capacity as General Manager for Gulftainer's Operations in Jubail, Anas ALMuhaisen will be overseeing the overall terminal operations, engineering and projects management. He has 20 years of experience in the ports industry and worked with various international port operators throughout his career.



# Special Interview

CEO  
USA  
AWARDS  
2023

MENU



## Contact Info

## Peter Richards

Gulftainer

### Interview

Can you briefly describe your journey to becoming the CEO of Gulftainer (GT) USA?

I first joined Gulftainer in the UAE in 1987 as a Superintendent at Khorfakkan Container Terminal – Sharjah. Then, I served in various senior roles, including Managing Director of the company, before I became the Group CEO in 2006. Before that, I worked as an officer on merchant vessels for 12 years, transporting similar cargo to what we now handle in our ports.

Read the full interview [here](#)

## Events To Watch

In Q1 2024, Gulftainer will be participating in



8-10-FEB 2024

Stay tuned for further updates in due course. We look forward to seeing you there for fruitful discussions.

# Business Enquiries

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